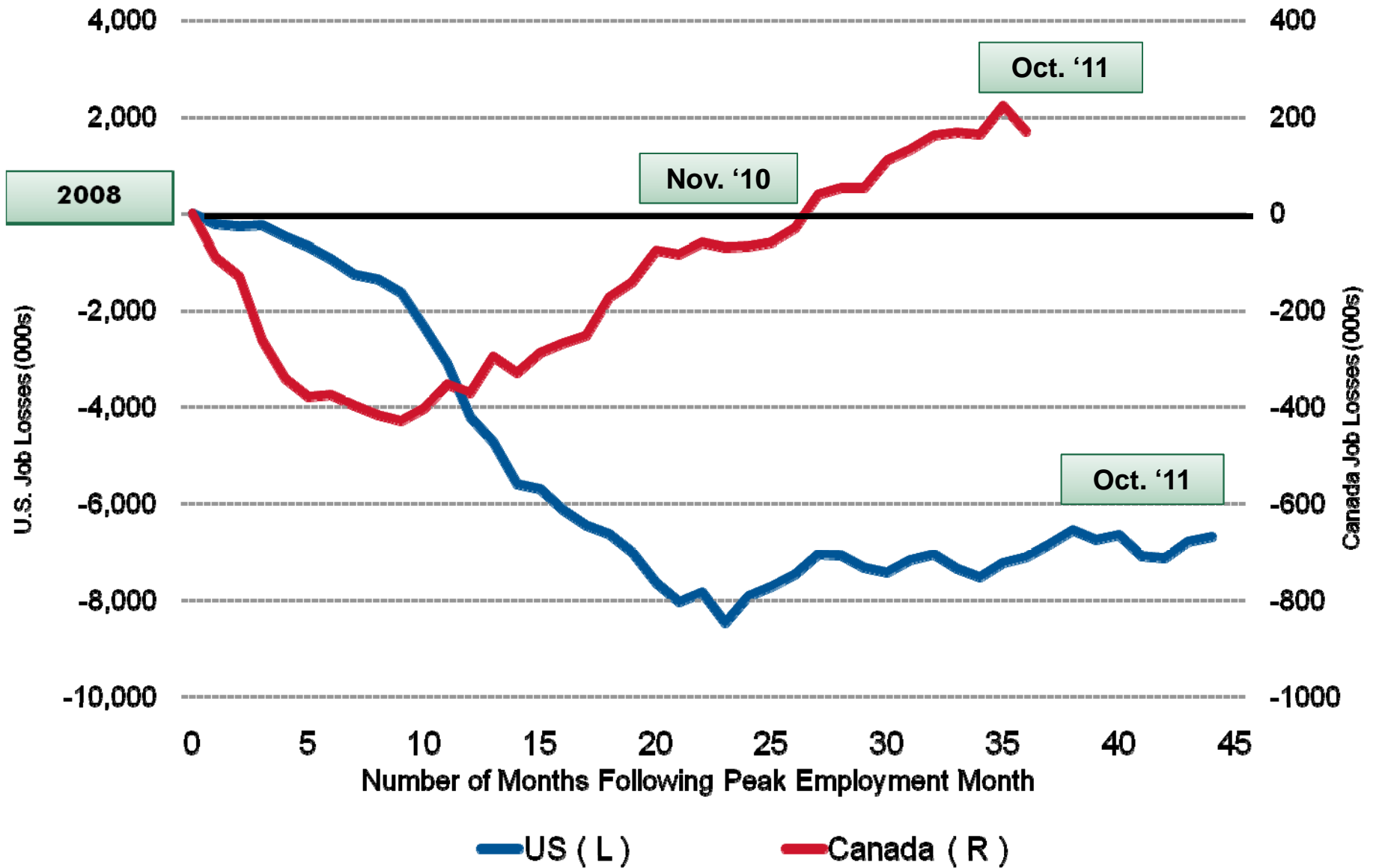
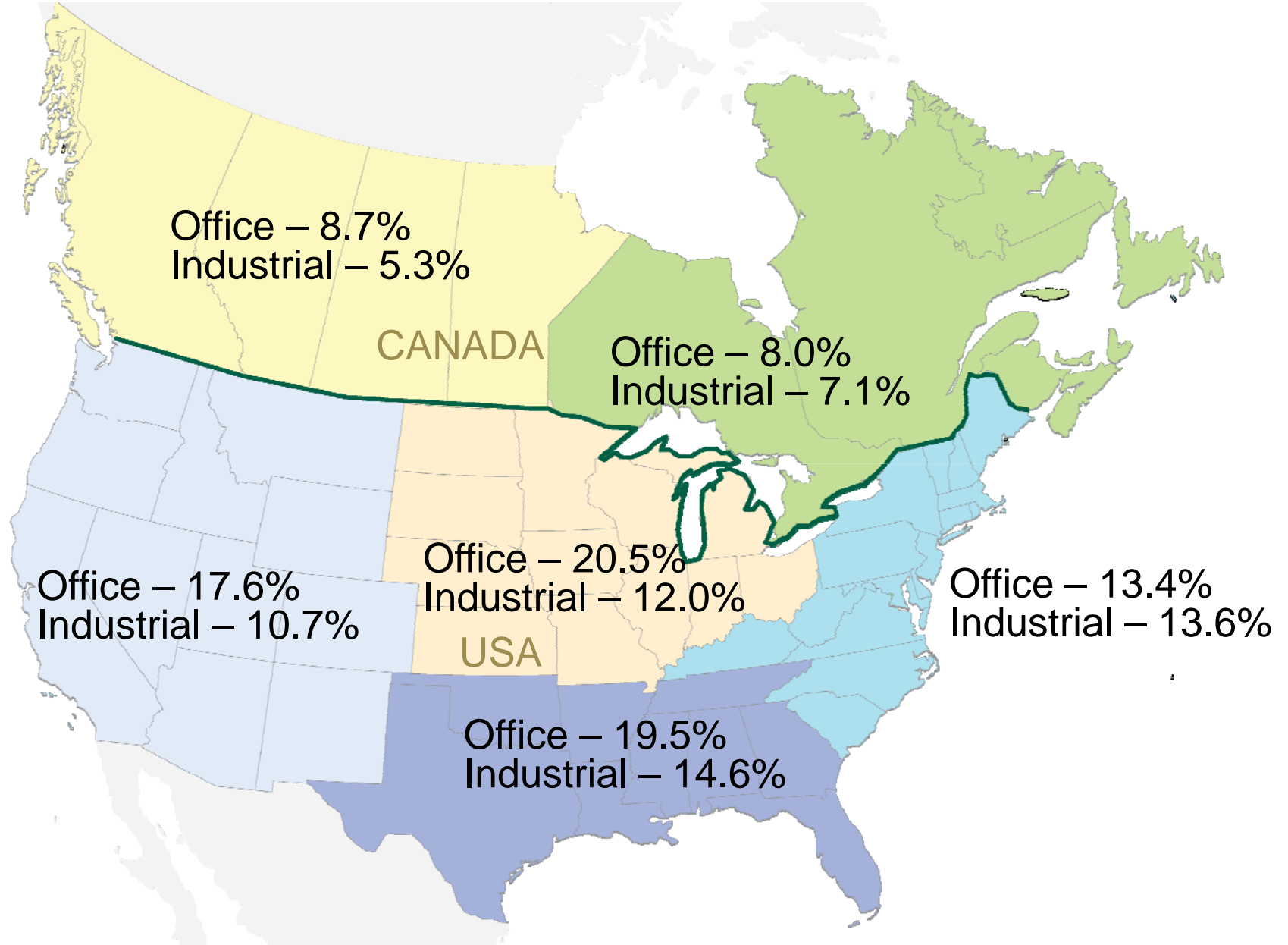


# It Is All About Jobs!

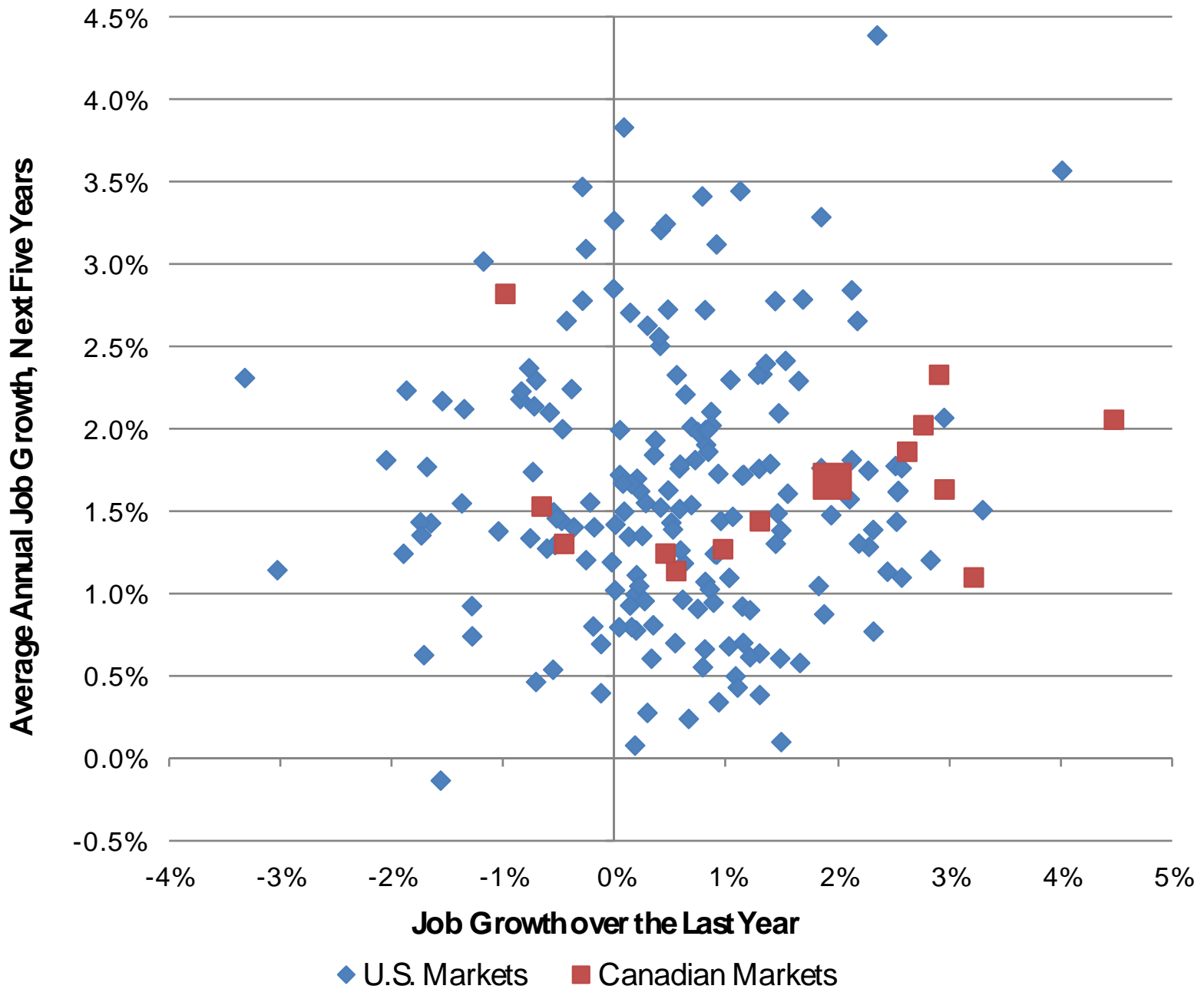


Source: Statistics Canada and Bureau of Labor Statistics

# Canada “An Oasis of Stability”



# Pockets of Growth Across North America

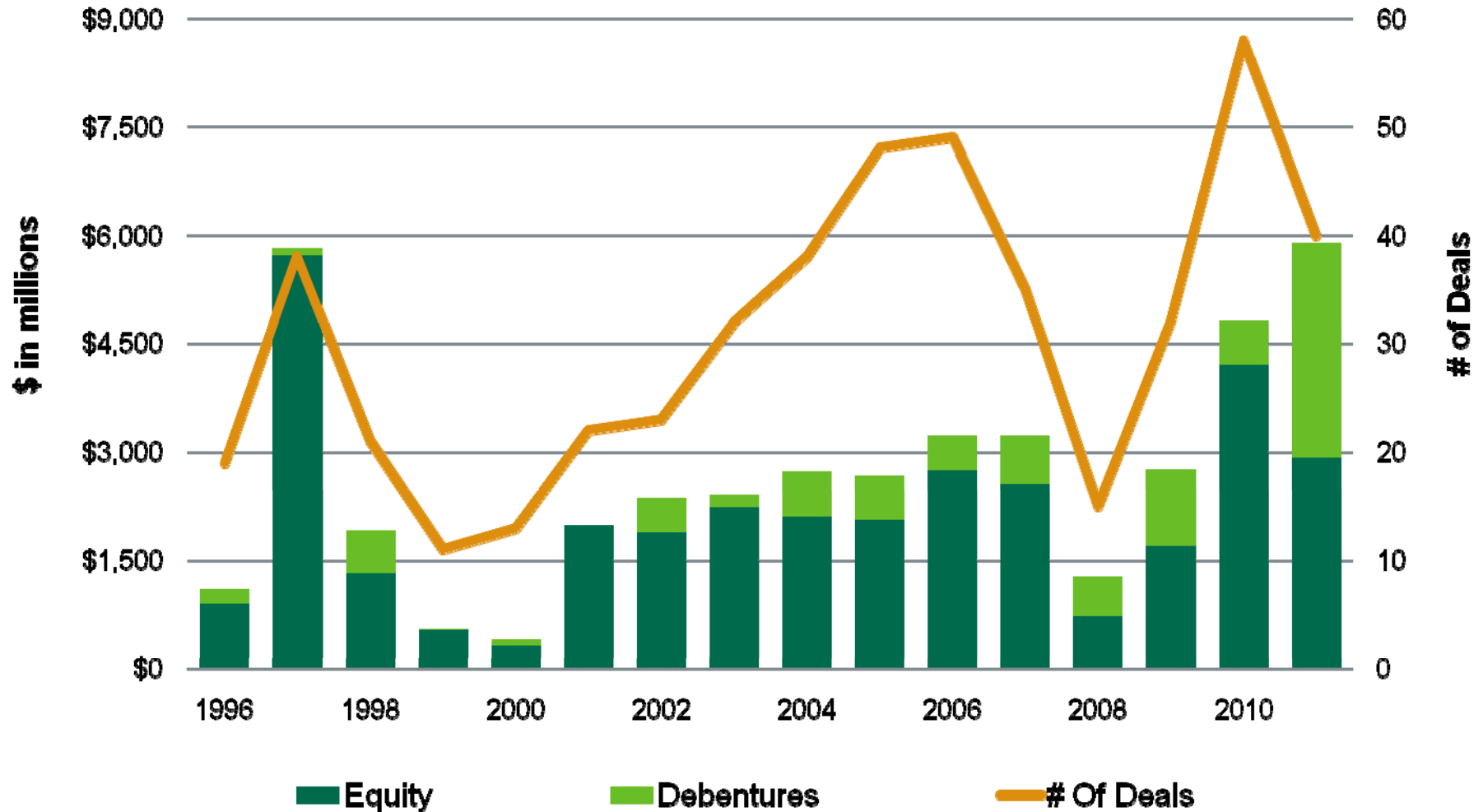


Source: CBRE Limited, Conference Board of Canada, Moody's Analytics

# The Capital Markets Are Open For Business

## REIT & REOC Issuance

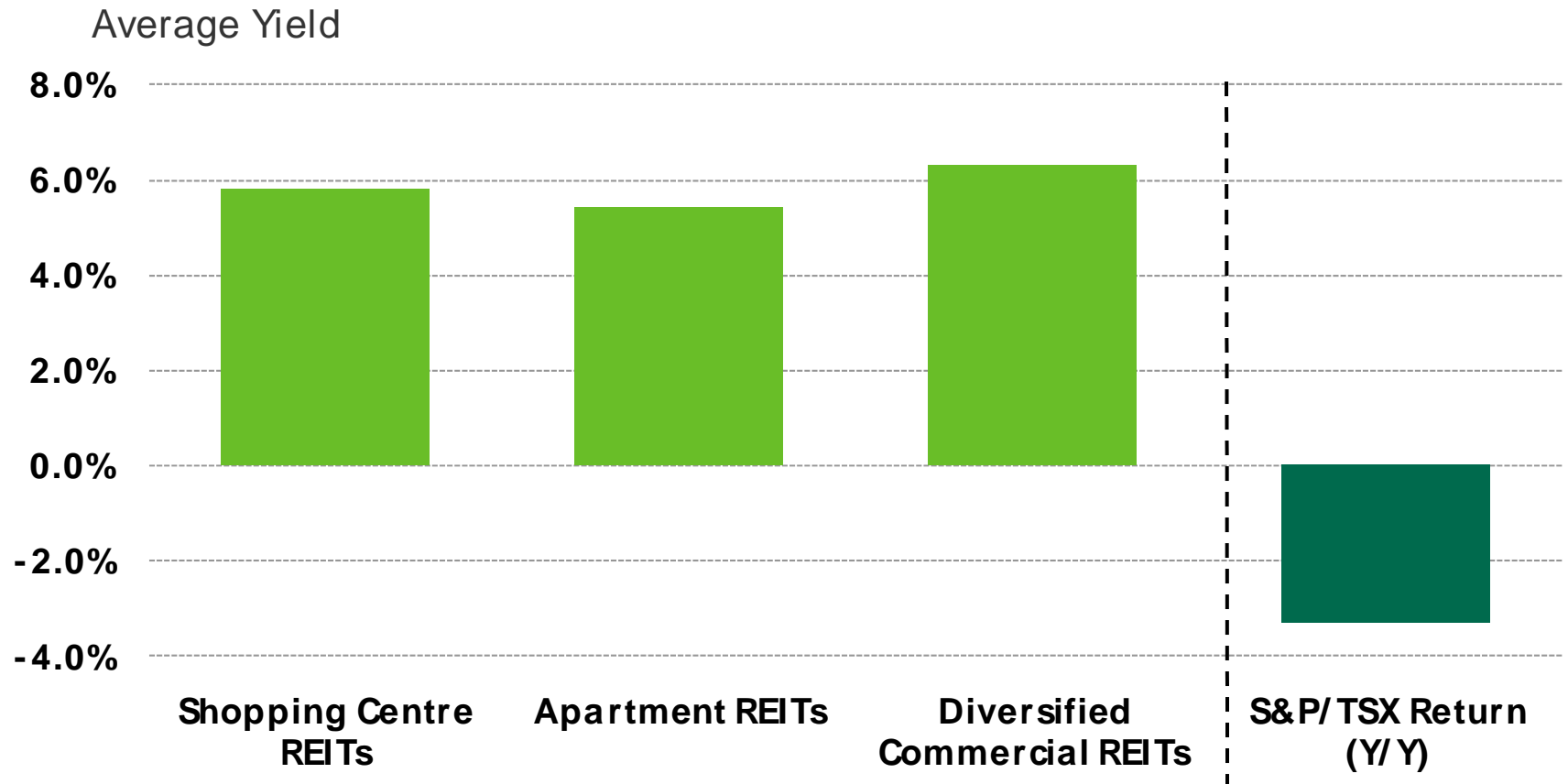
Over \$5.8 billion raised in 2011 YTD



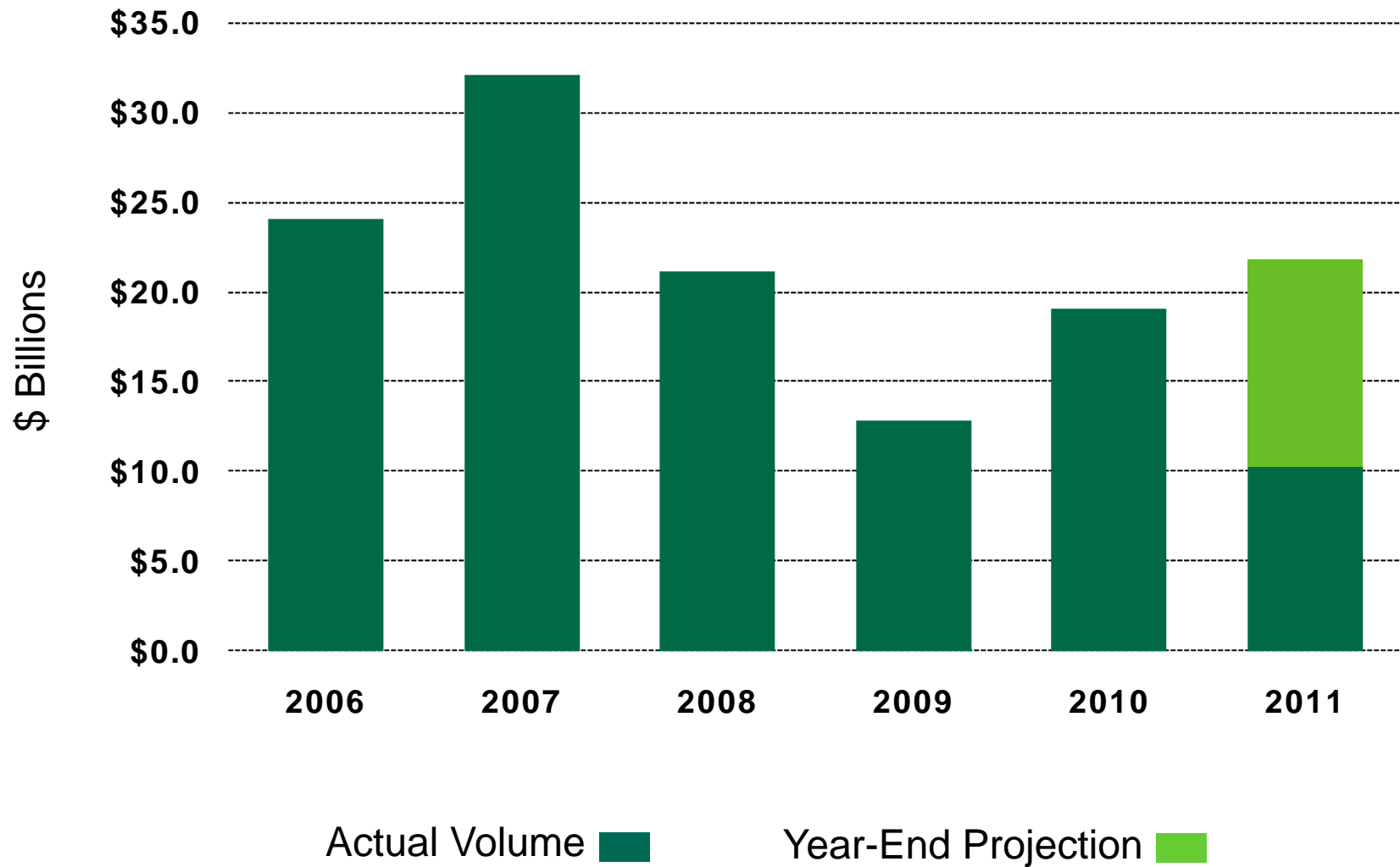
Source: RBC Capital Markets, Canaccord Genuity Corp.



# Large Cap REITs vs S&P/TSX



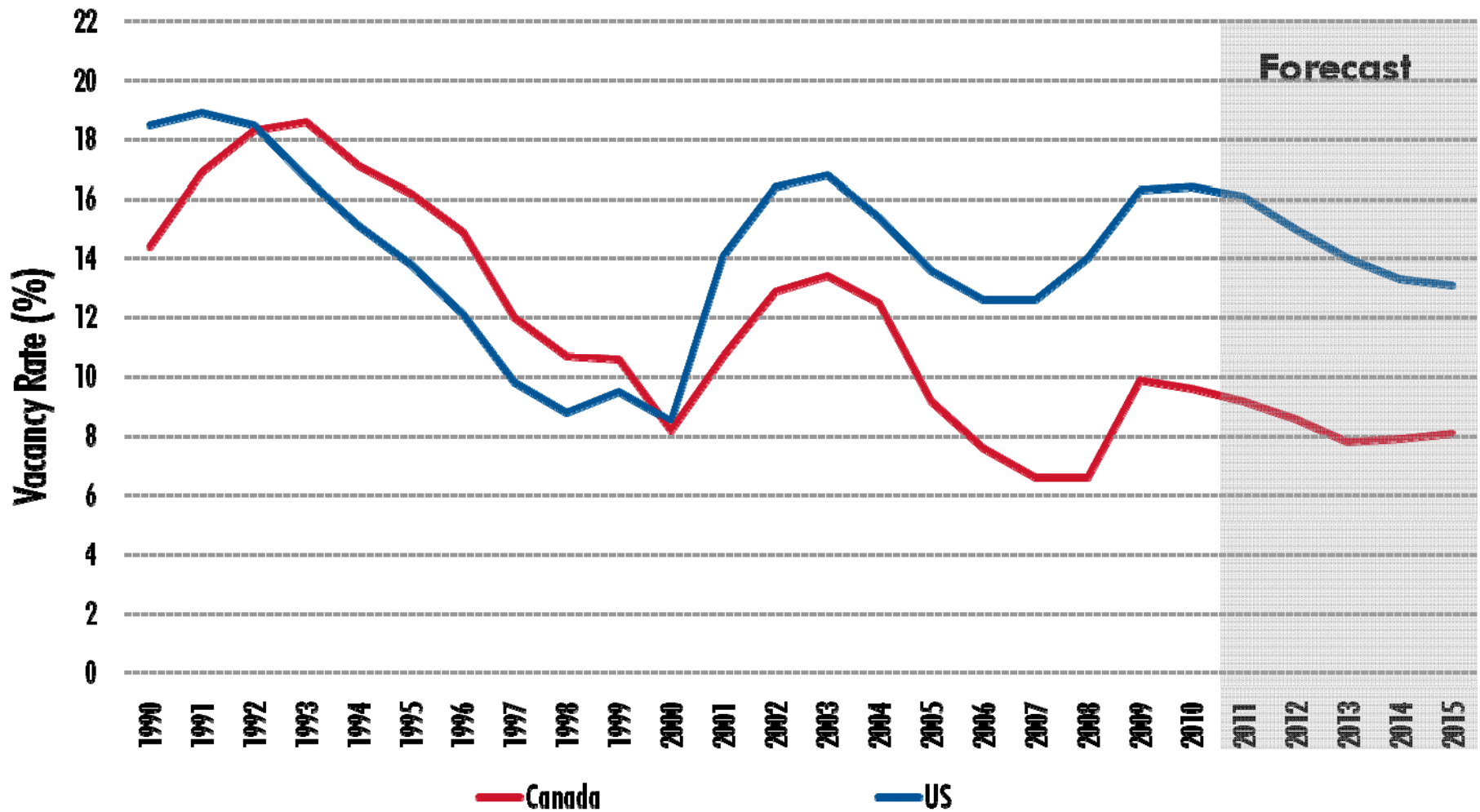
# Canadian Investment Transactions (\$B)



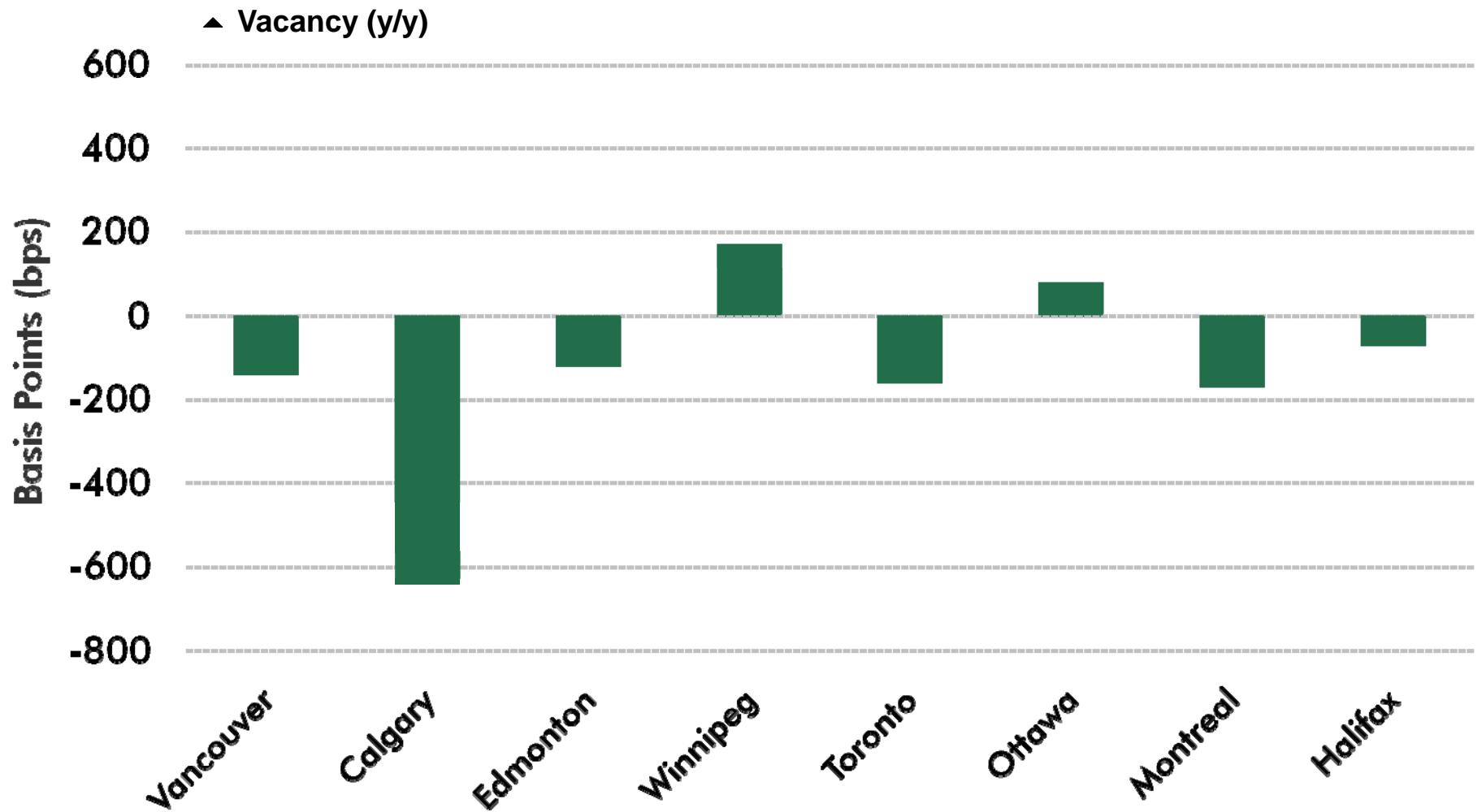
# Who Bought in 2011 YTD? (Incl Hotel & ICI)

Buyers	Office	Industrial	Retail	Multi-Res	ICI-Land	Hotel	Total
Private/Syndicates	20.4%	53.7%	41.0%	67.7%	95.9%	100.0%	44.3%
Foreign	2.6%	3.6%	0.0%	4.8%	0.0%	0.0%	2.1%
Pension Fund	7.8%	3.9%	30.2%	0.0%	0.0%	0.0%	12.1%
Institutions	6.1%	13.3%	1.6%	0.0%	1.0%	0.0%	4.8%
REITs/REOCs	59.3%	22.7%	27.3%	27.5%	2.5%	0.0%	35.0%
Private Equity	3.8%	2.8%	0.0%	0.0%	0.6%	0.0%	1.7%

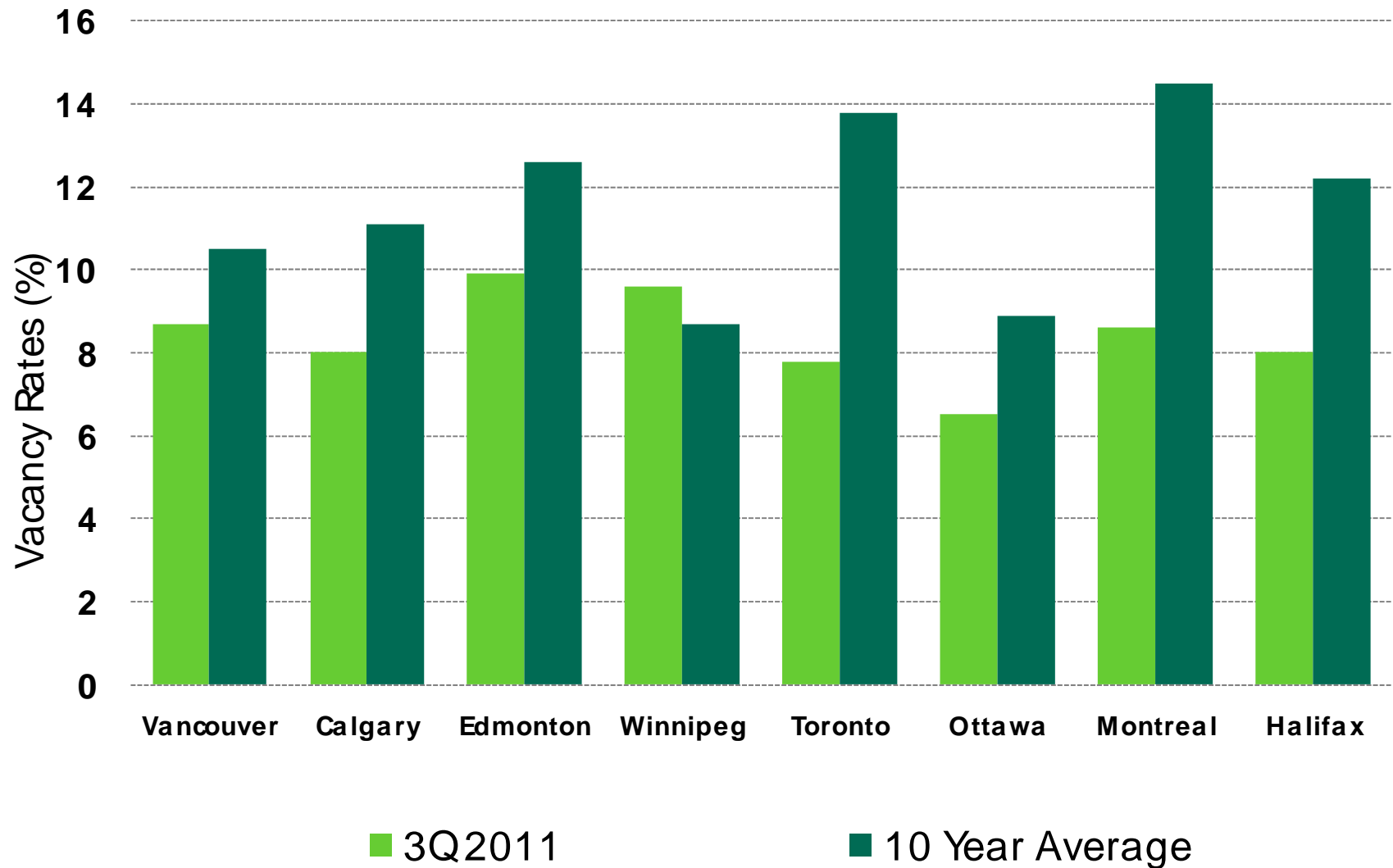
# Moderate Job Growth Hinders Office Demand



# Canadian Office Markets



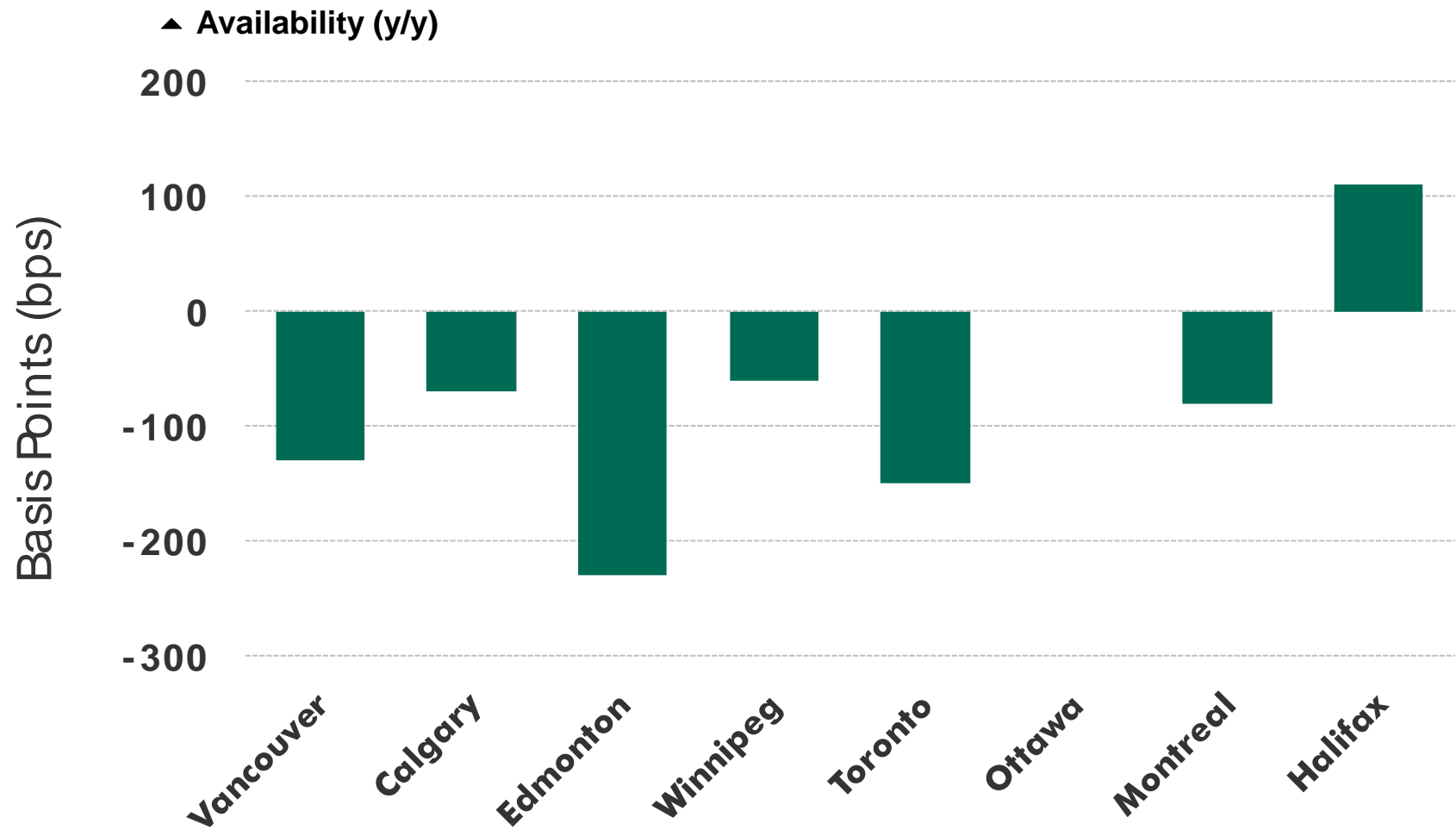
# Most Markets Below Historical Average Office Vacancy



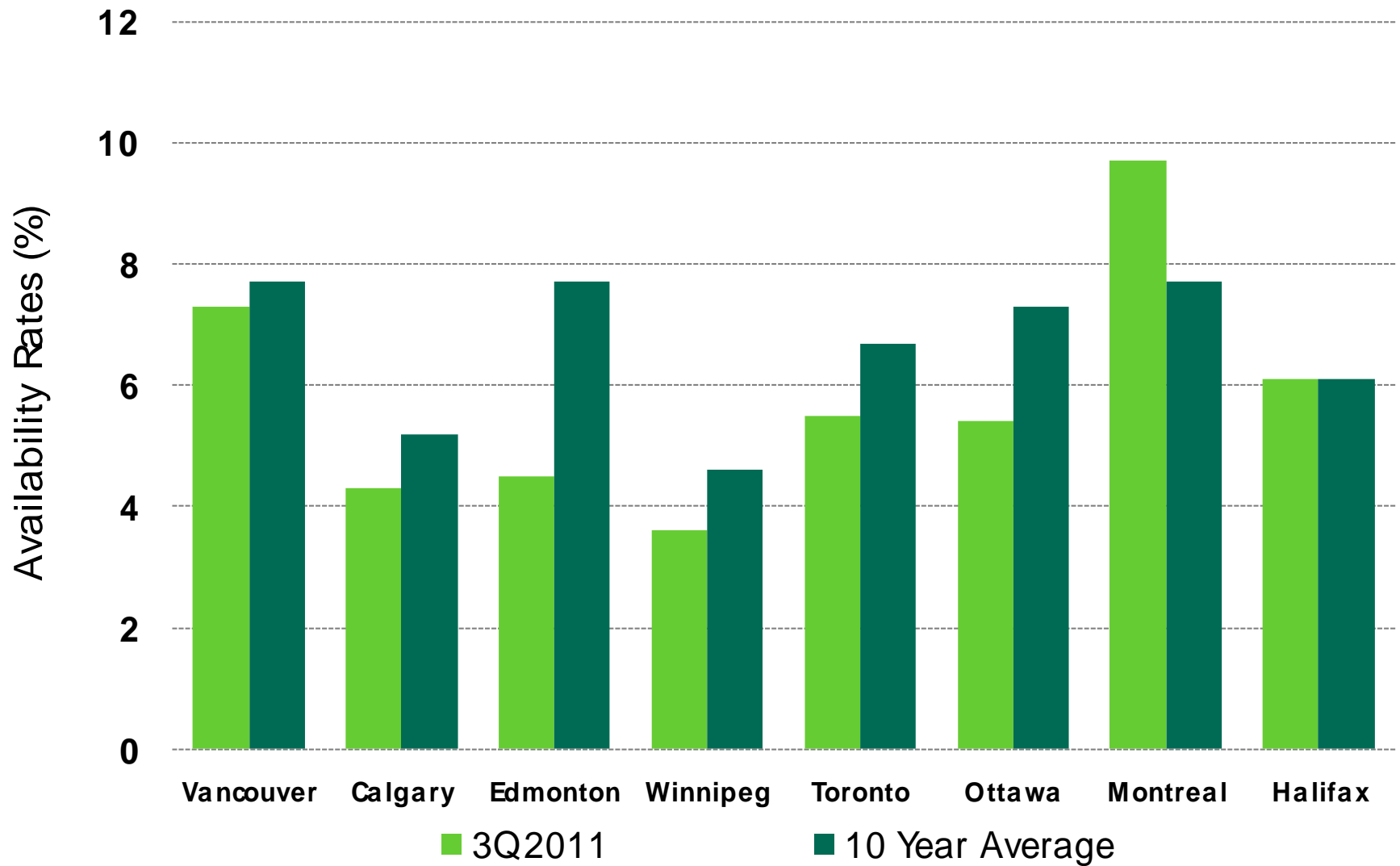
# Industrial - Canada Outperforms!



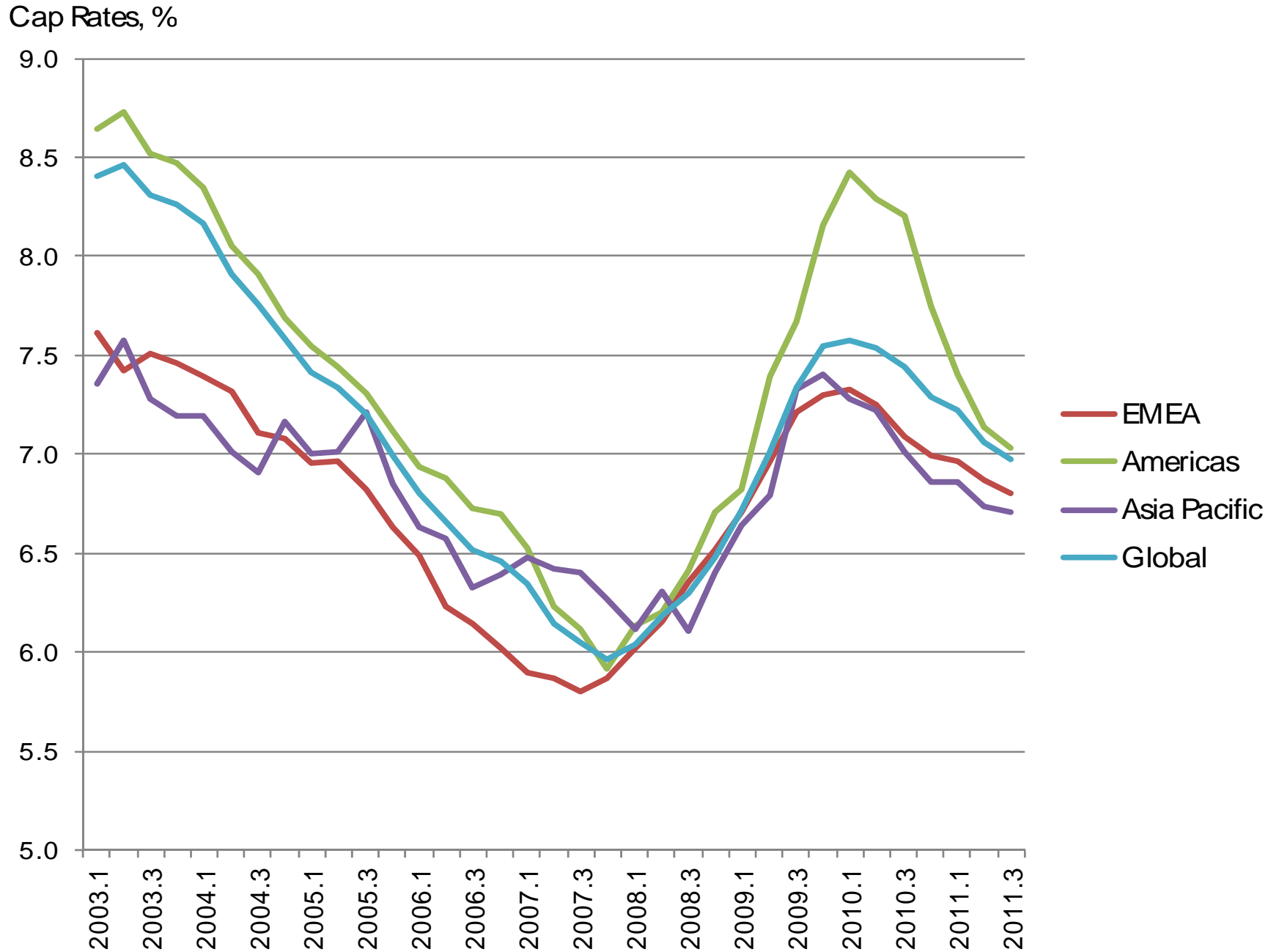
# Canadian Industrial Markets



# Industrial Availability Rates Below Historical Average



# Across Asset Classes, North America Priced Well



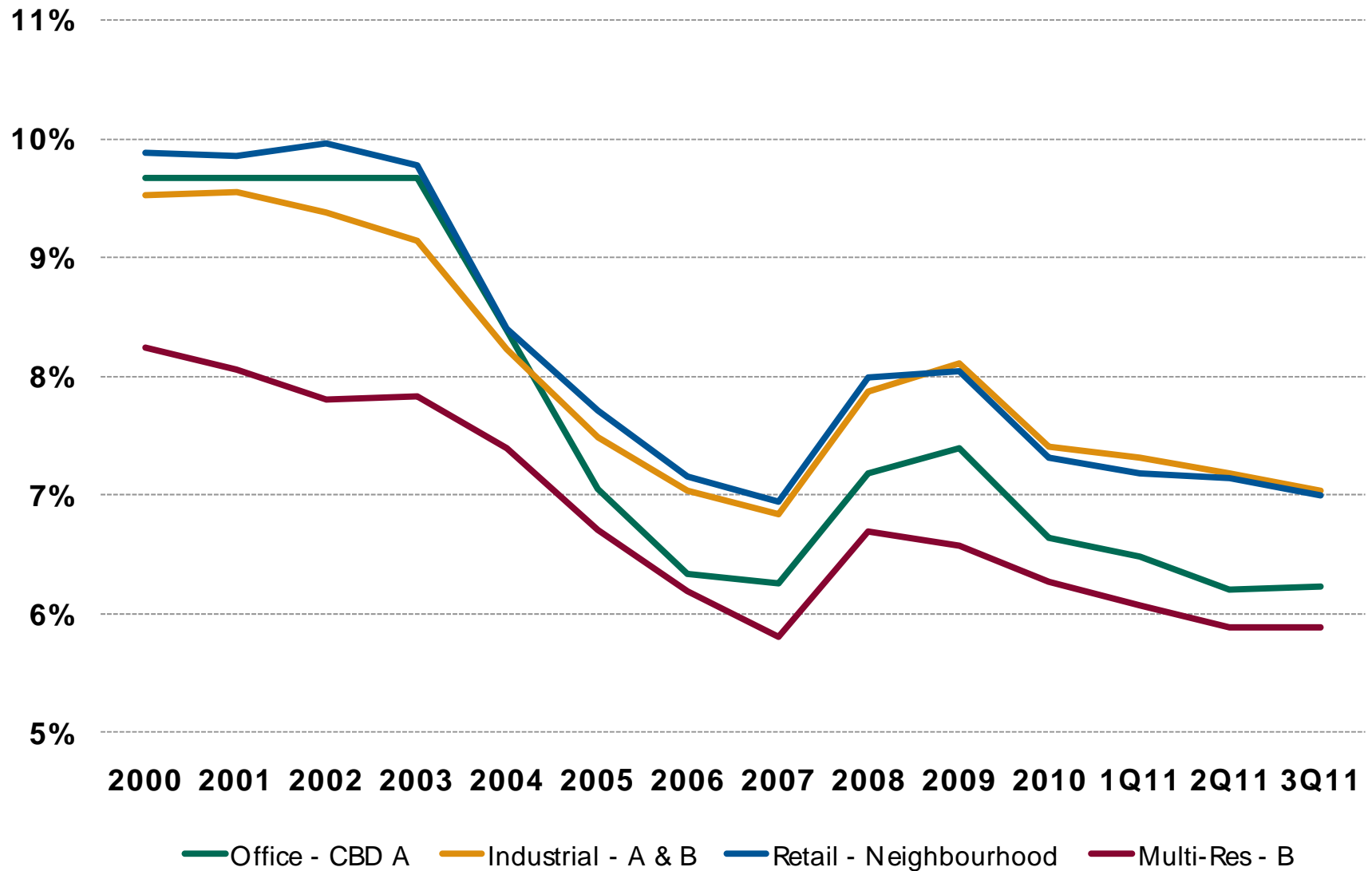
Source: CBRE Limited, Real Capital Analytics

# Cross border capital flows, 2010 and H1 2011

Non-European buyers invested €24 billion in Europe in 2010-H1 2011  
Central London took by far the largest share of interest – 39% of the total  
France (mainly Paris) and a number of German markets also featured fairly strongly.



# Cap Rates Hit 2007 Levels – Going Lower?



Source: CBRE Limited