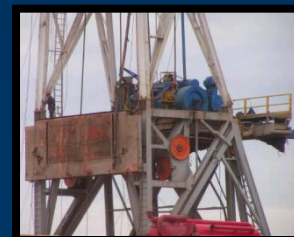


The Suburban Market

How is it performing compared to Downtown?





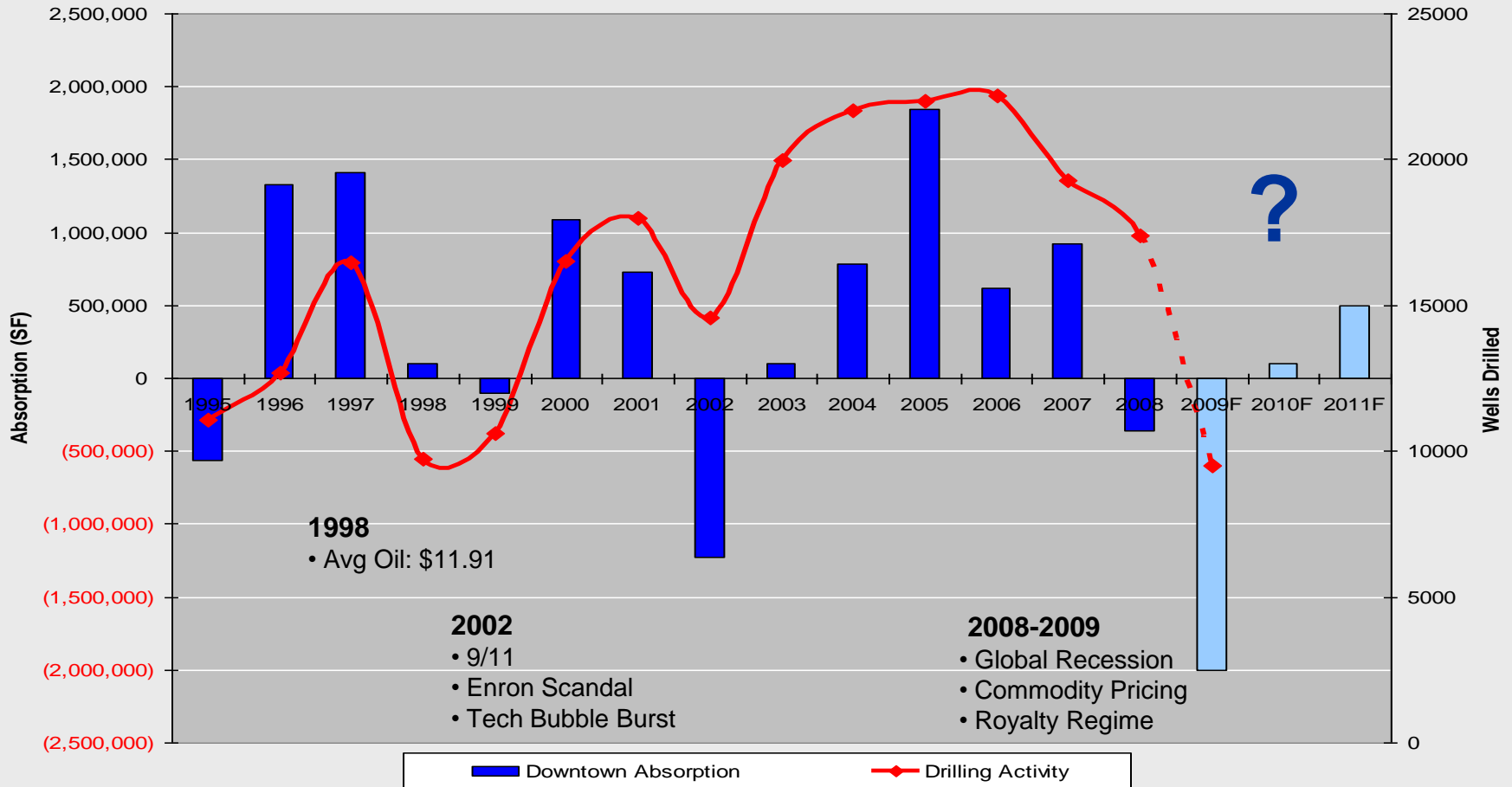
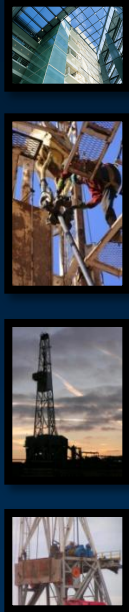
MODERATOR

- **Alex Brough**, Associate Broker, Senior Vice President
Cushman & Wakefield Ltd.

OUR PANEL

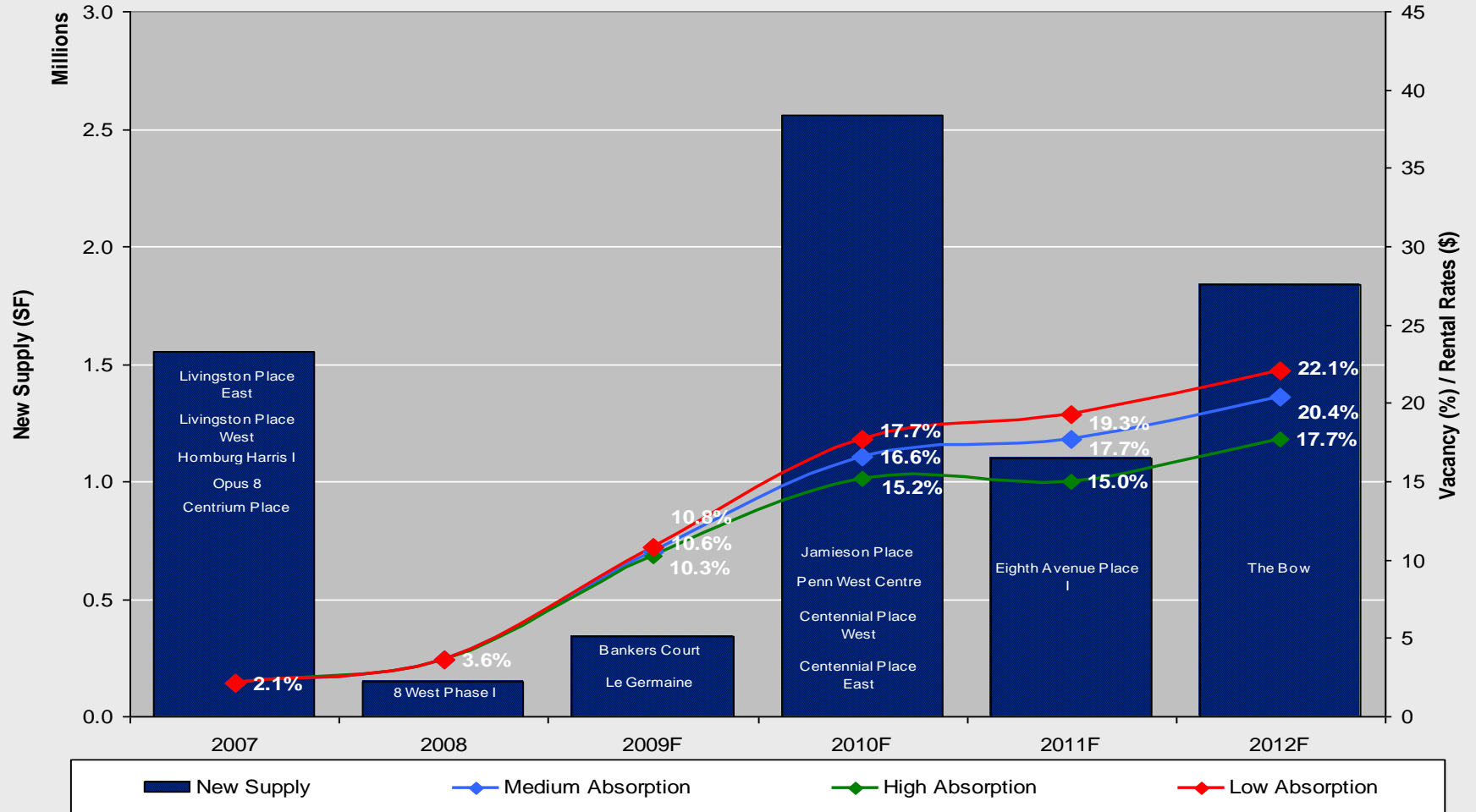
- **Cody Clayton**, Senior Vice President
Remington Development Corporation
- **Rod Gatenby**, Managing Director, Real Estate
Sun Life Assurance Company of Canada
- **Hannes Kovac**, President and CEO
Opus Building Corporation
- **John Marotta**, Senior Vice President, Western Region
Bentall LLP

DOWNTOWN ABSORPTION DRIVER

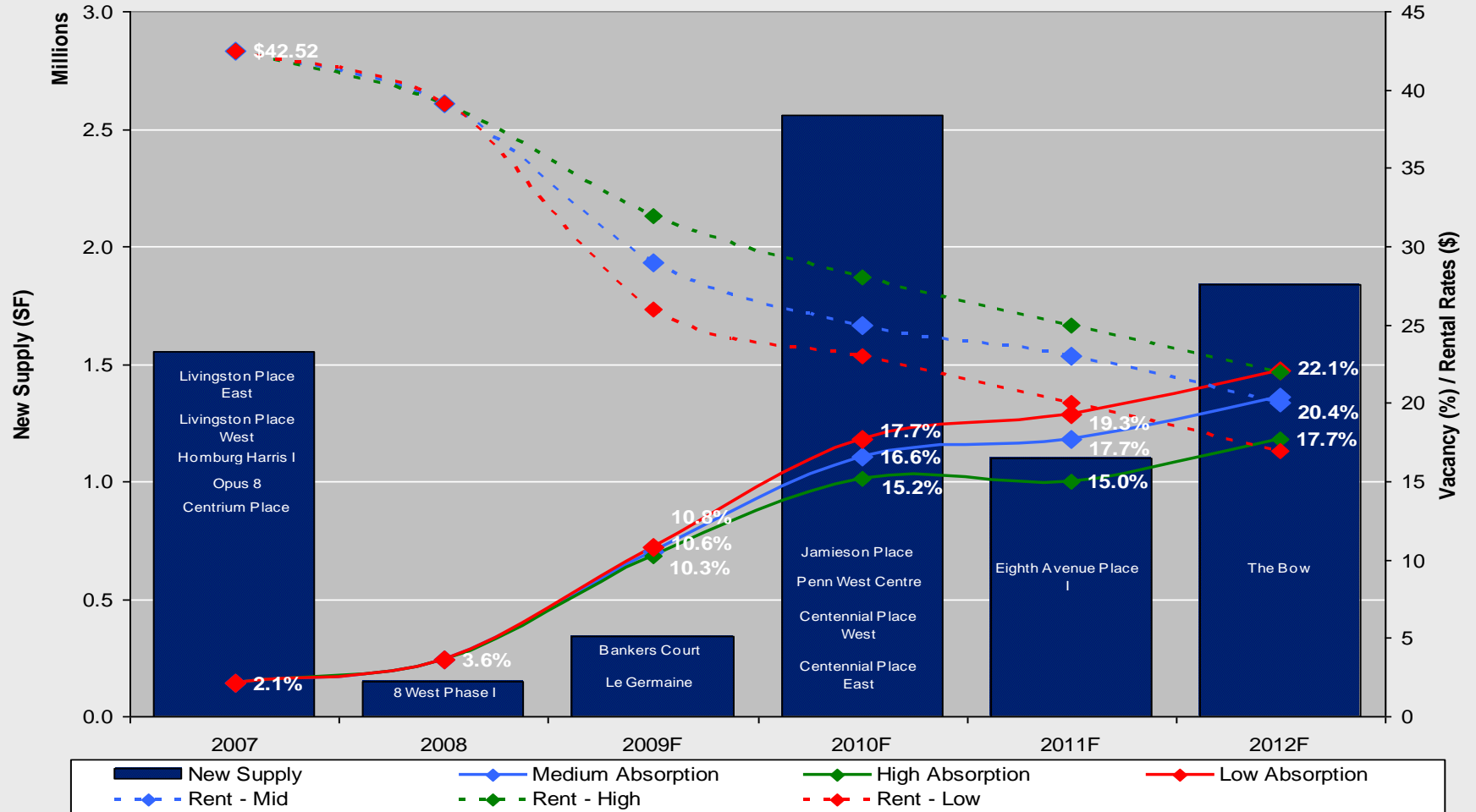
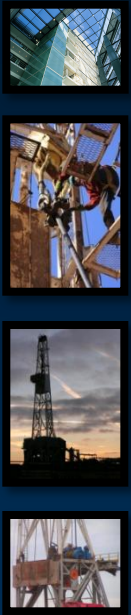


Source: PSAC

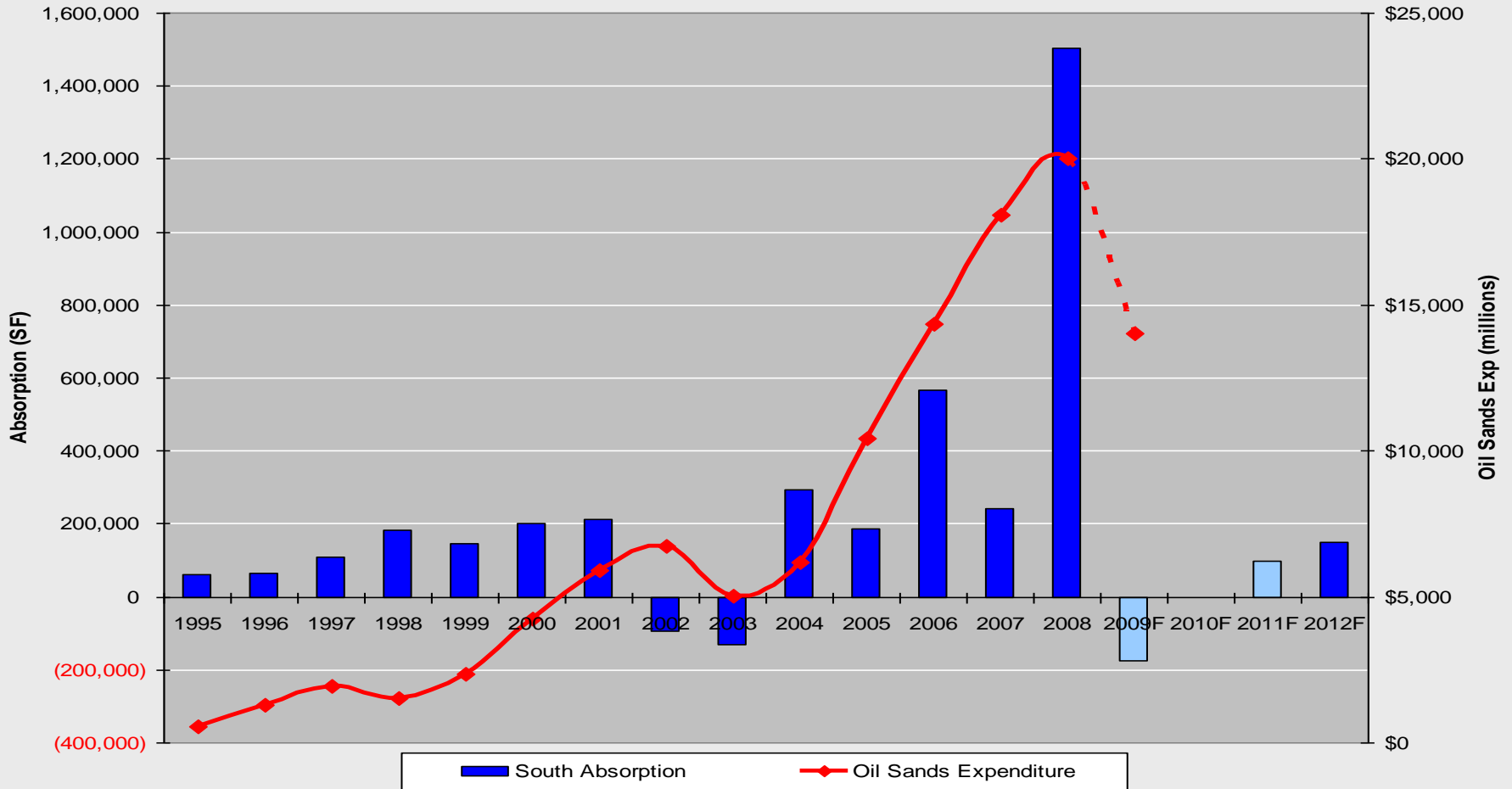
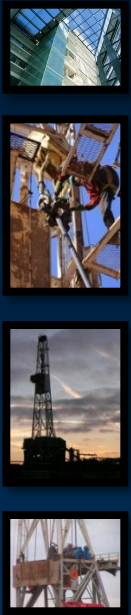
DOWNTOWN FORECAST



DOWNTOWN FORECAST

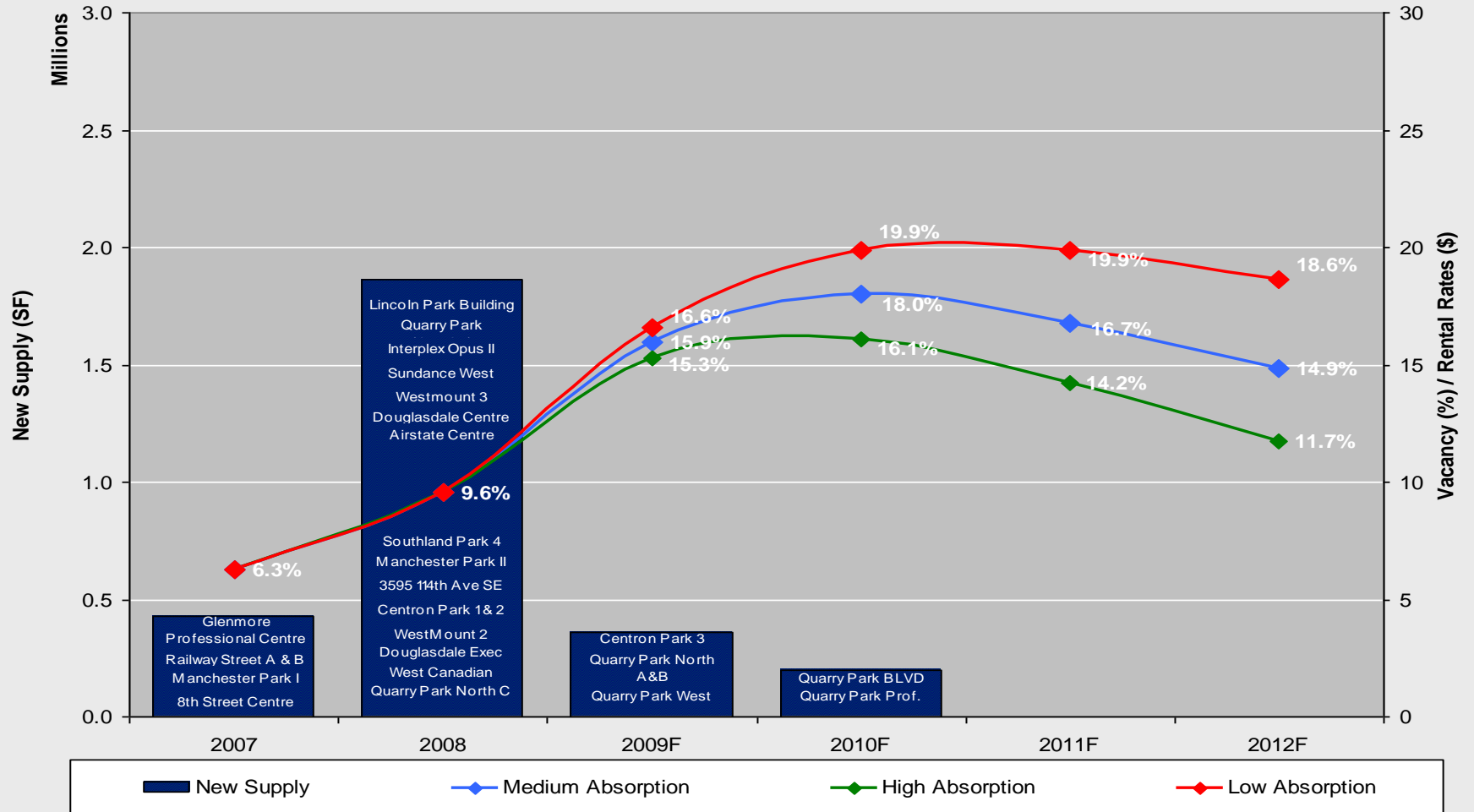


SOUTH ABSORPTION DRIVER

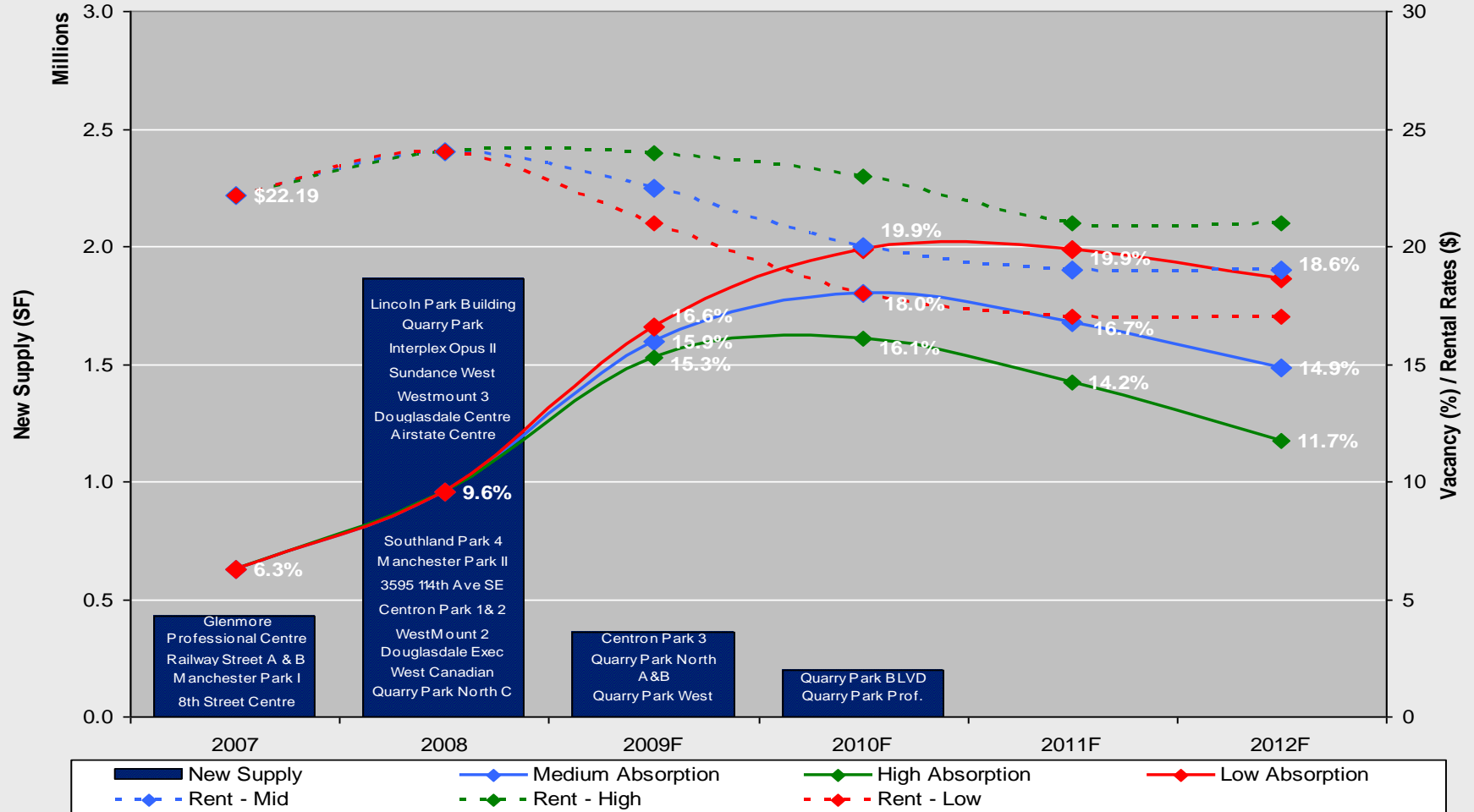


Source: CAPP

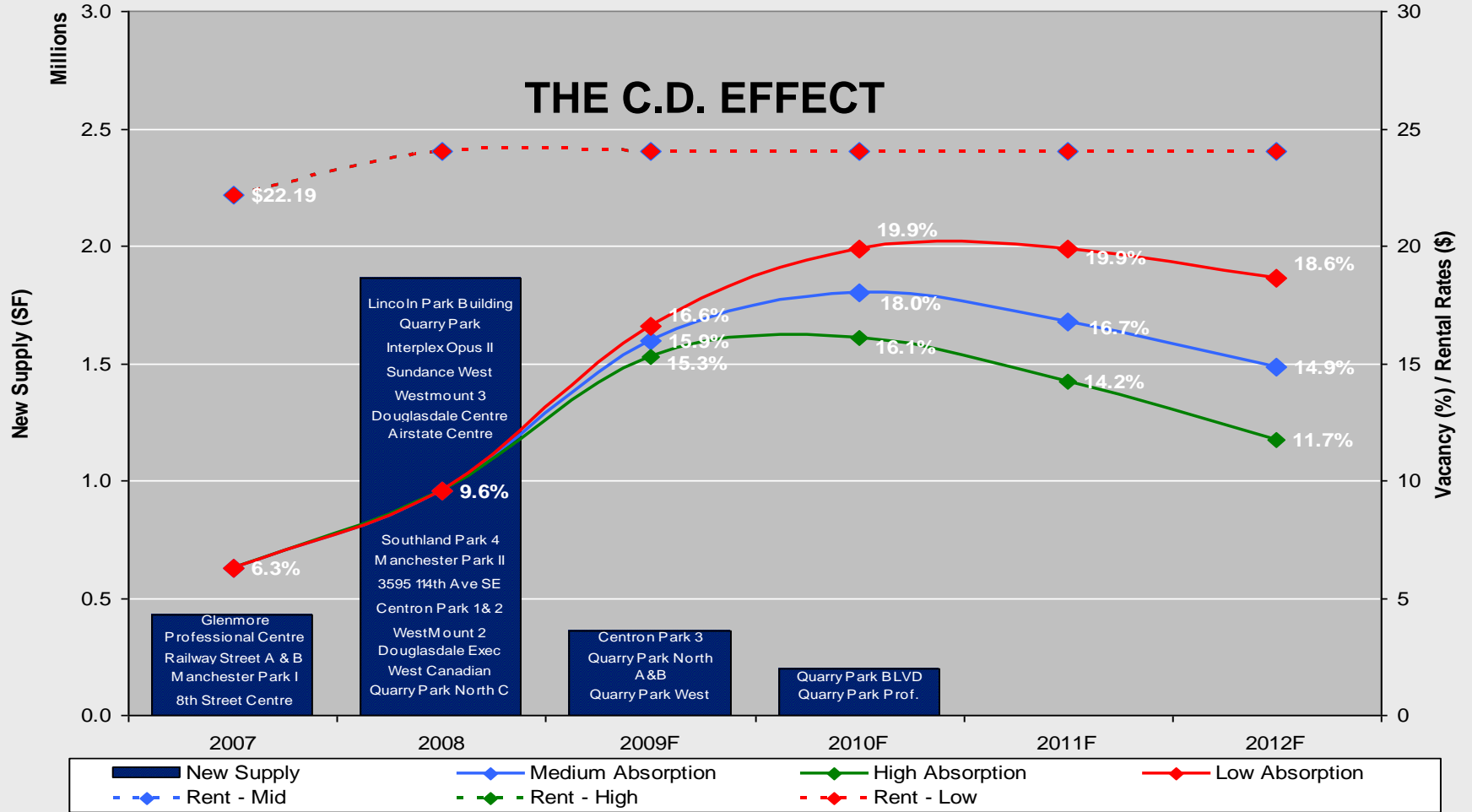
SOUTH FORECAST



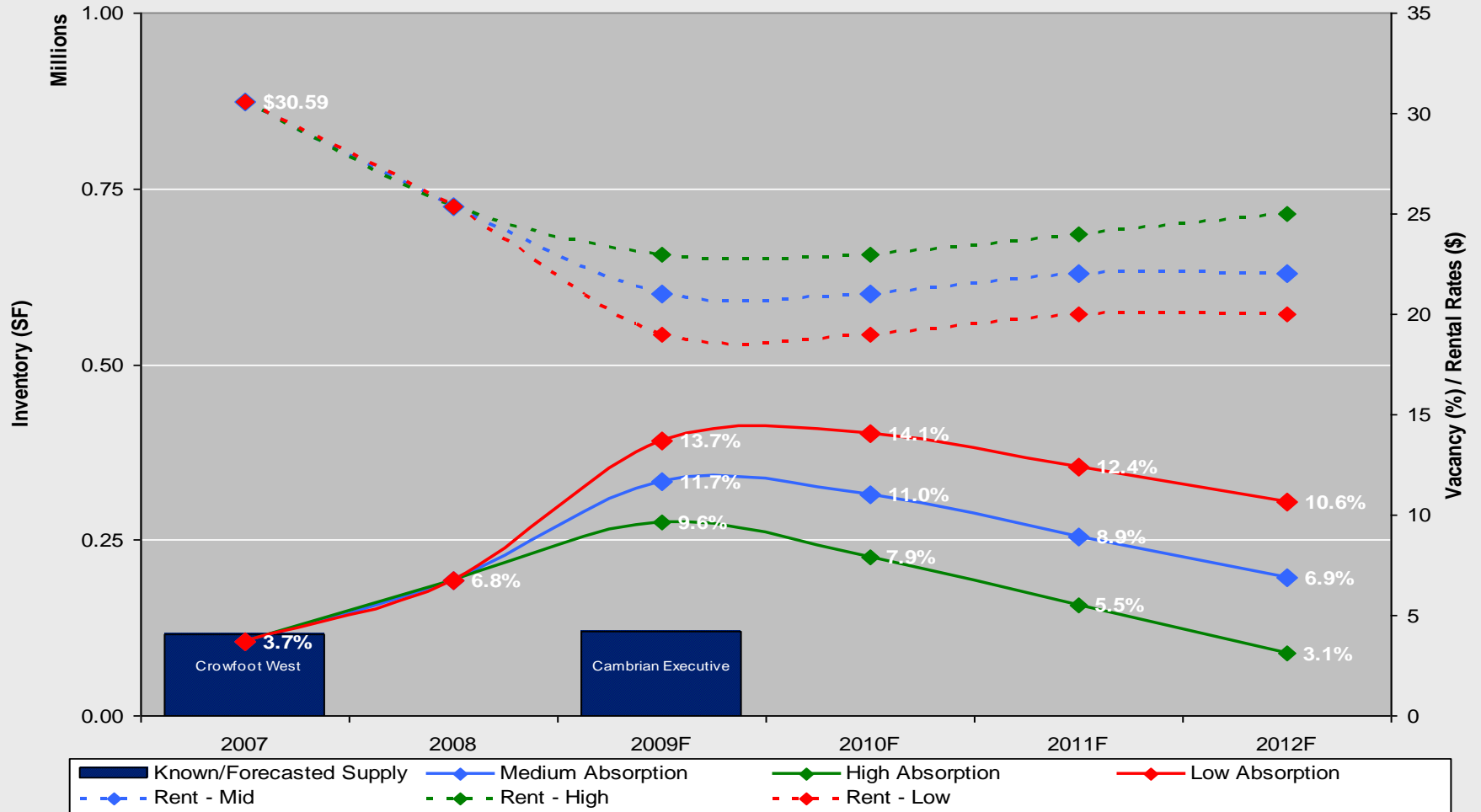
SOUTH FORECAST



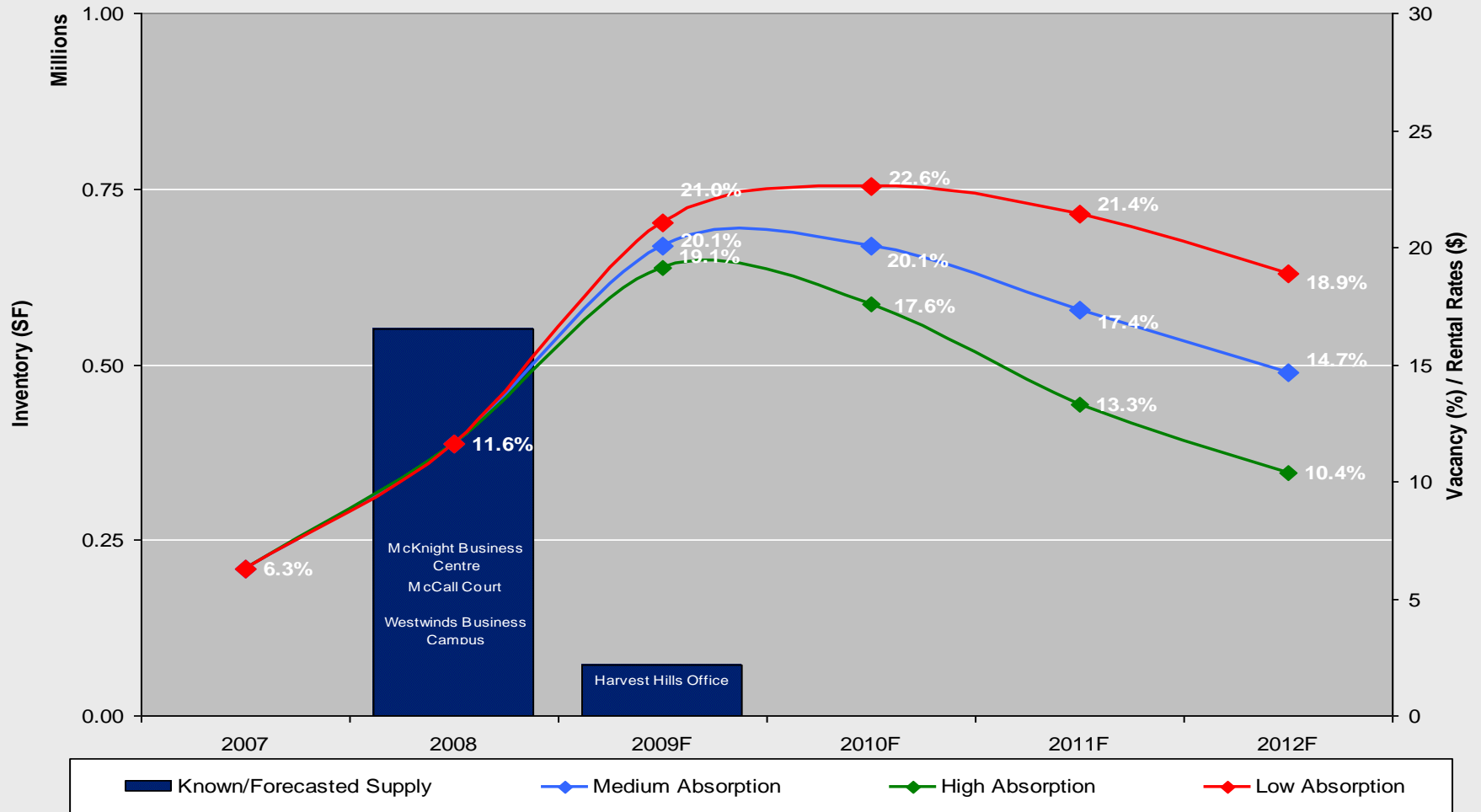
SOUTH FORECAST



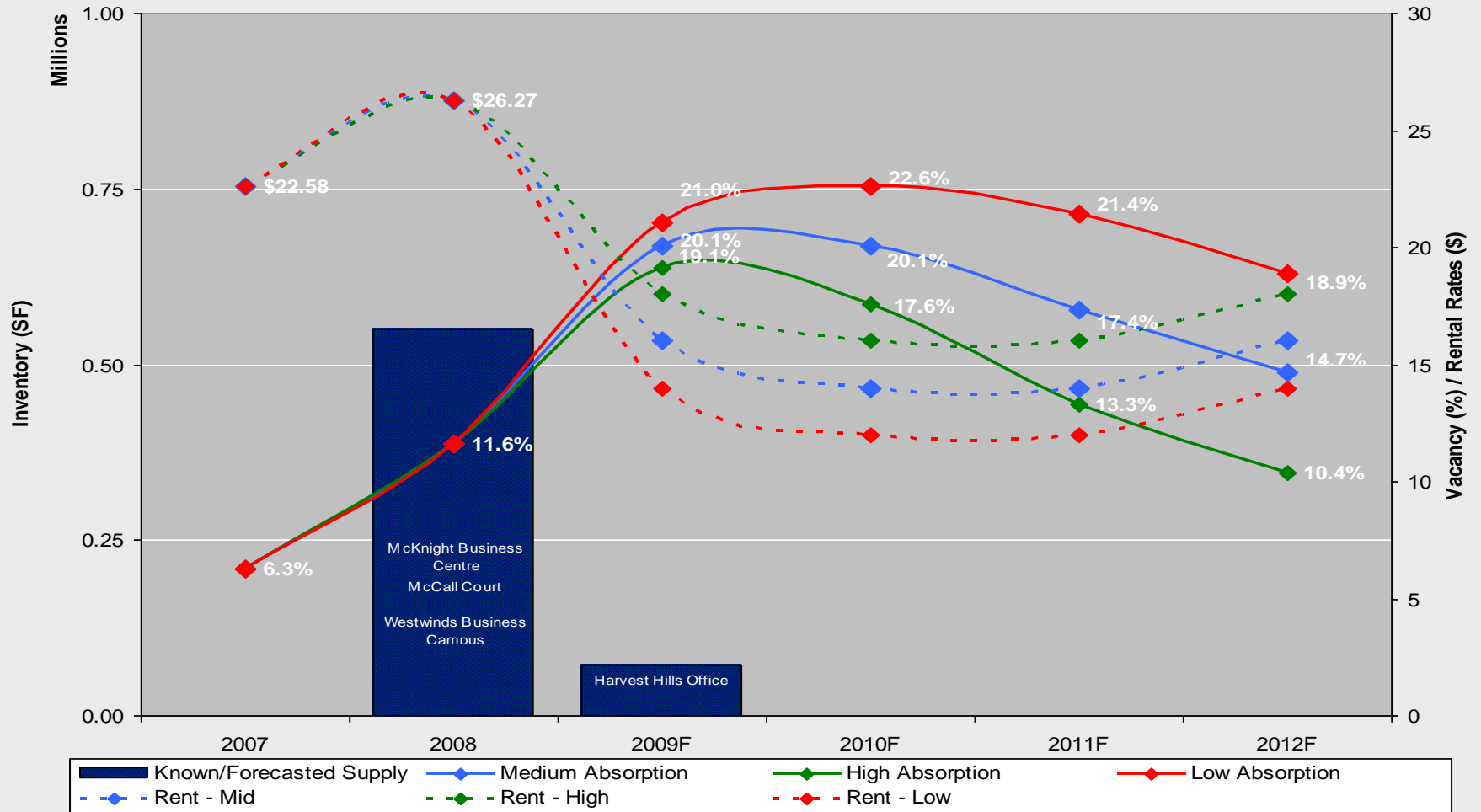
NORTHWEST FORECAST



NORTHEAST FORECAST



NORTHEAST FORECAST



DISCUSSION POINTS

- How mature are the Suburban Markets?
- Will Oil & Gas move to the Suburbs?
- Can Suburban rents fend off Downtown pressure?
- Parking & Transit – Complimentary or not?

