

GLOBAL PROPERTY MARKET

Metro Toronto Convention Centre, South Building
November 29, 2016



Global Property Market

Global Security and Sustainable Real Estate Investing

November 29, 2016

Panelists

Rodney McDonald (Moderator)

Principal, Practice Leader, Consulting & Project Management Services



David DeVos

Chief Sustainability Officer & Global Director of Sustainability



PGIM

Christopher Wilson

Managing Director, Global Sustainability Officer



Paul Zemla

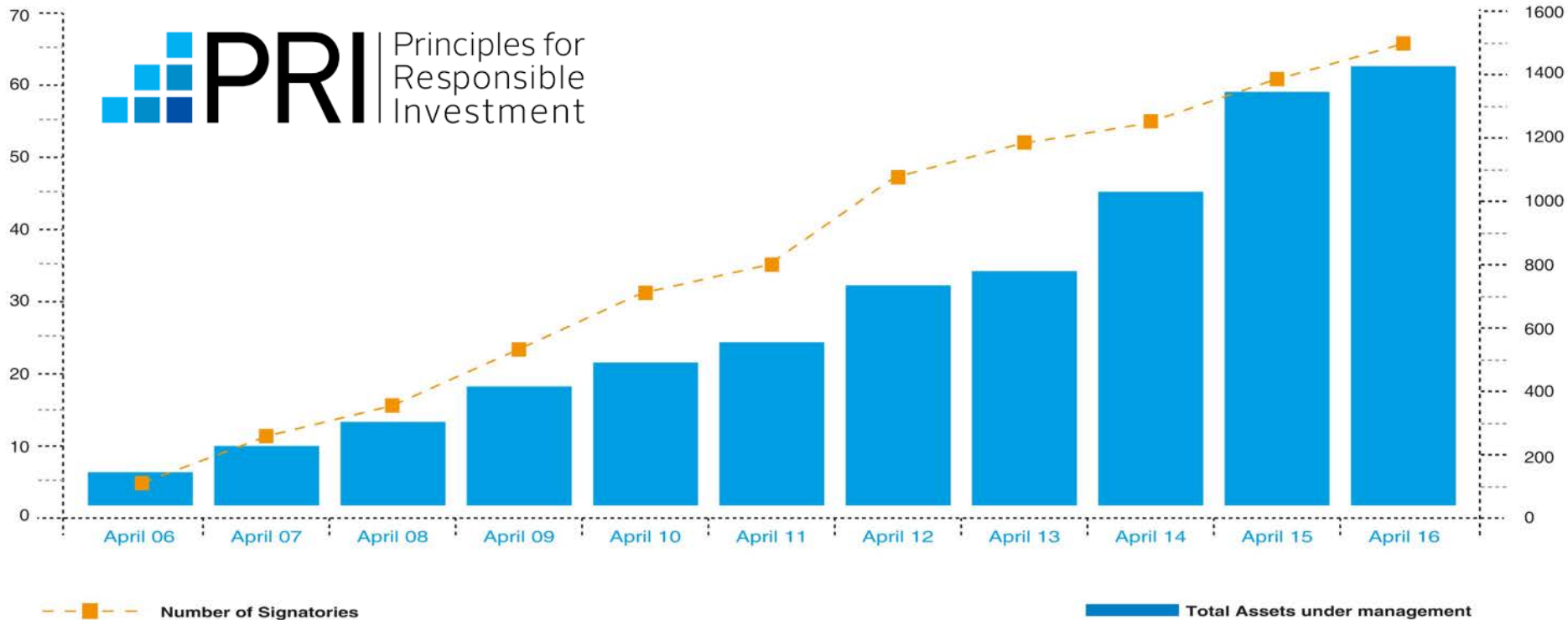
Chief Investment Officer, Canada



PRI: Principles for Responsible Investment

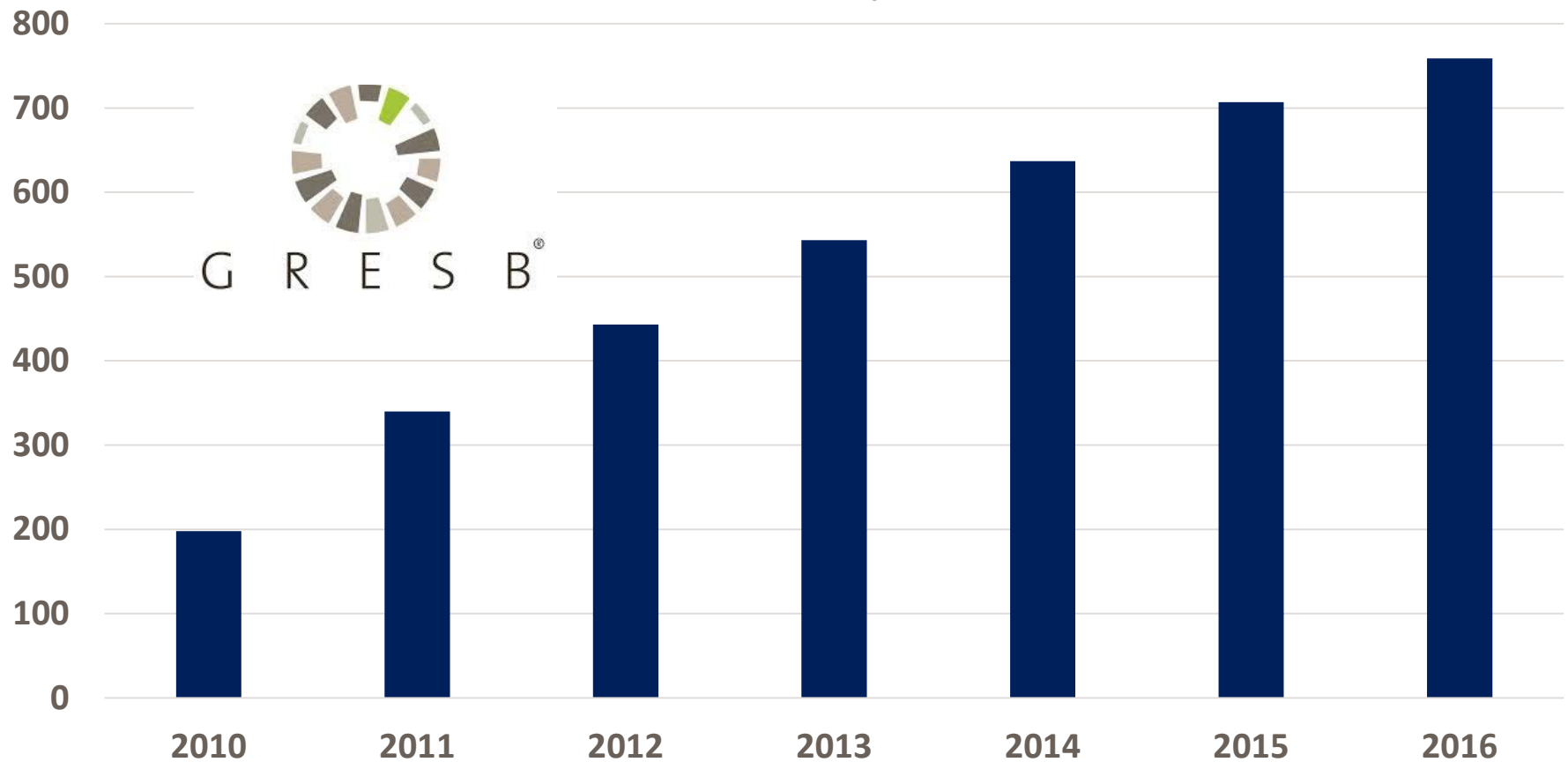
Assets under management (US\$ trillion)

N° Signatories



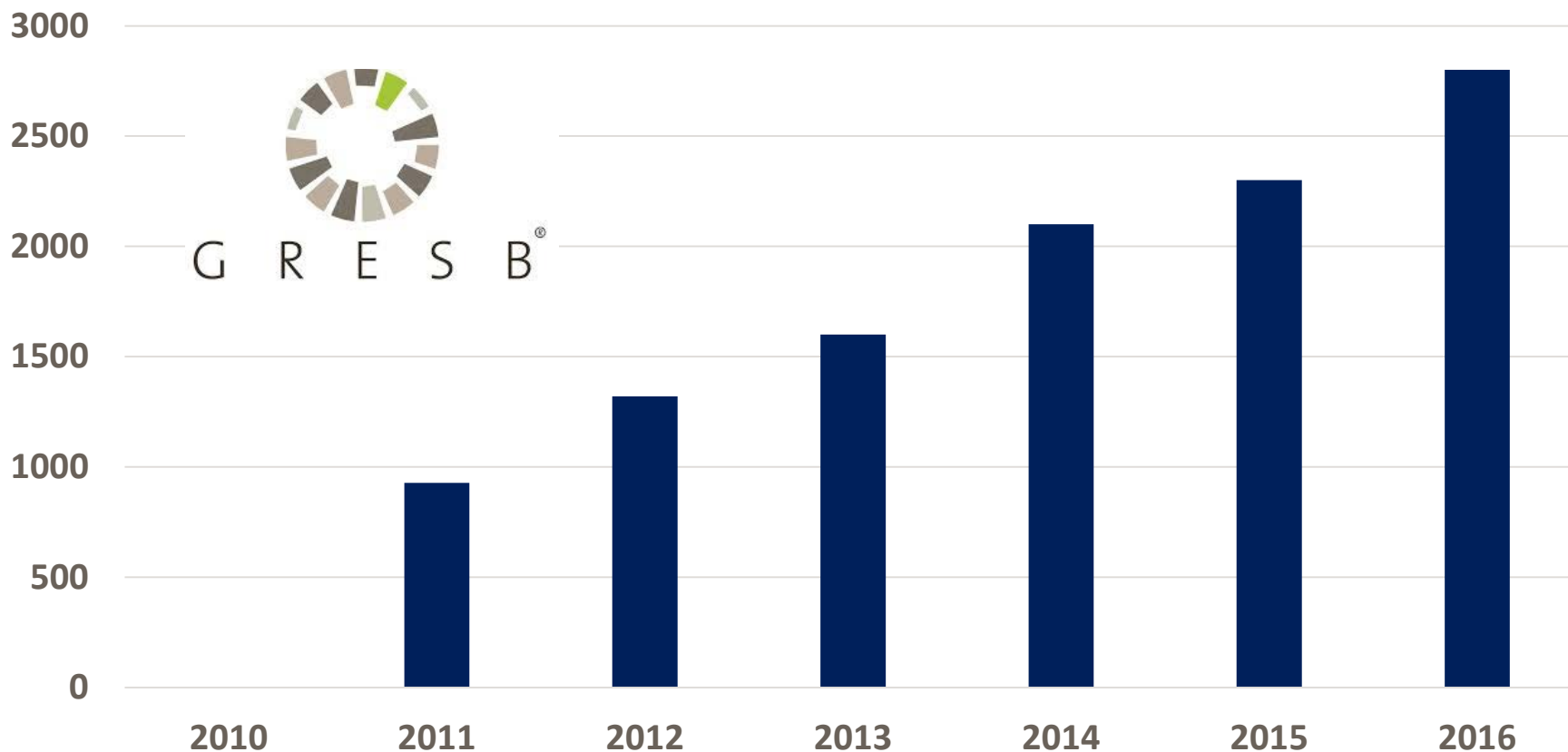
GRESB: Global Real Estate Sustainability Benchmark

GRESB Participants



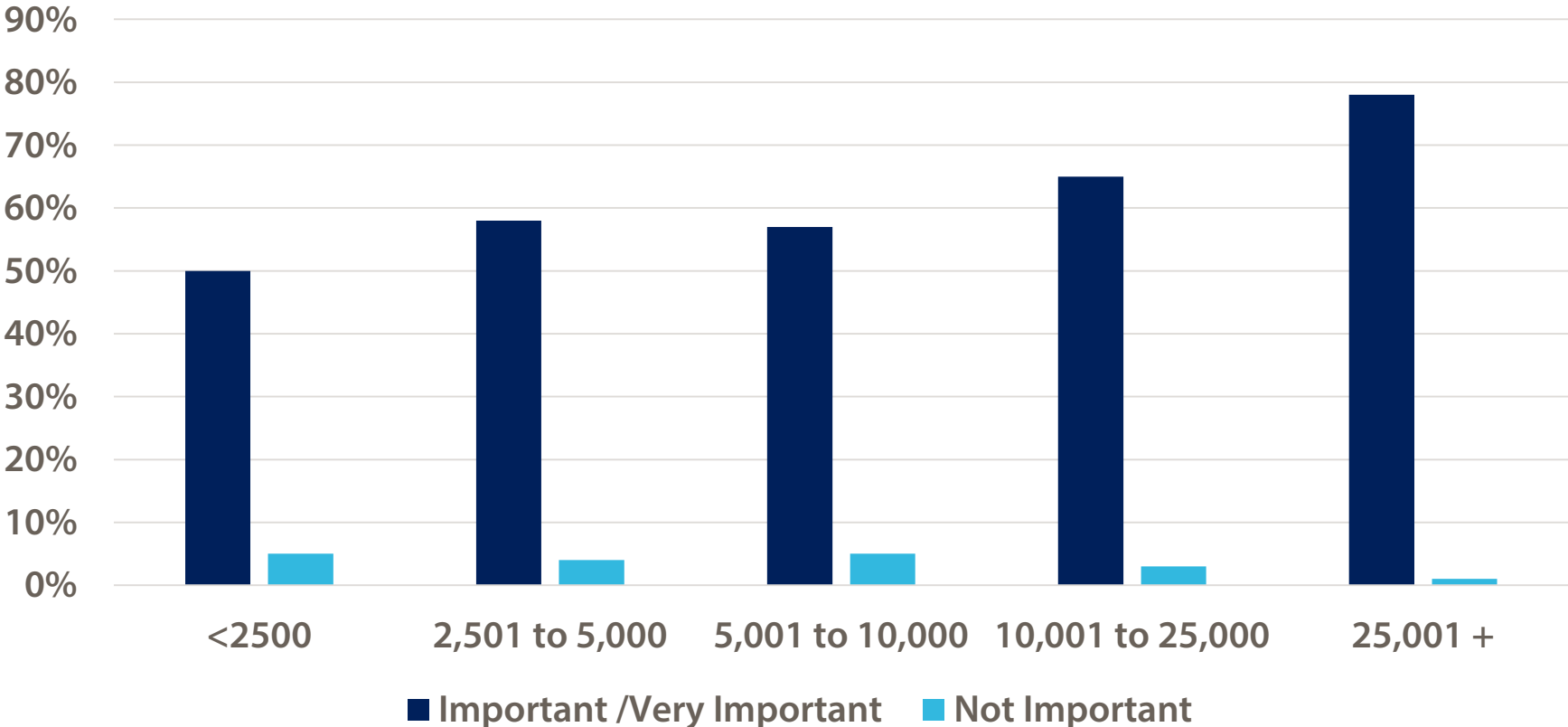
GRESB: Global Real Estate Sustainability Benchmark

Property Value (US\$ Billions)



Tenant Requirements

Importance of Energy Efficient / Green Building Operations to PGIM Real Estate Tenants

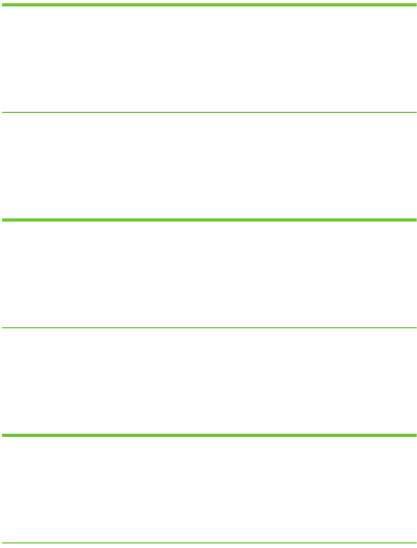
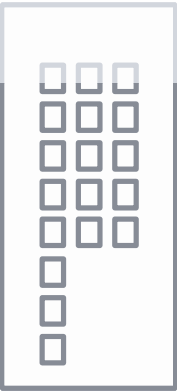


Source: PGIM

Asset Value

An illustration of the value impact from three key research findings suggests an 8–10% higher asset value for green buildings.

\$65.7M



\$72.3M

Source: Bentall Kennedy. 2016 Corporate Responsibility Summary

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