

# AERO BUSINESS CAMPUS



- 65 Buildings, 1.7 M sf of primarily older, low clear height industrial space
- Divided park into “zones” of investment product or “user sales”; subdivided park into 44 separate lots
- Capital investment of \$7.50 psf for capital improvements, leasing and severance costs
- Leased up the investment zone, actively worked to relocate or terminate tenants in the “user sale” zone
- Approx. 3 years from first to last sale (4 year total ownership period)



**Before**



**After**

