Altus Group

THE REAL ESTATE FORUM

Asset Management Strategies: Value Creation & Operational Excellence

Session B5 – 9:30am
December 4, 2014

Moderator:
Colin Johnston, President, Research, Valuation & Advisory Canada, Altus Group

Panel:
Zelick Altman, Managing Director, Canada, LaSalle Investment Management
Peter Cuthbert, Senior Vice President & Partner, Fiera Properties Limited
Malcolm Leitch, Chief Operating Officer, Investment Management, Bentall Kennedy (Canada) LP
Antoinette Tummillo, Executive Vice President, Real Estate Management Services, Canada, Colliers International

MISSISSAUGA EXECUTIVE CENTRE (MEC)

REPOSITIONING AN ENTIRE SUBMARKET AND ADDING ASSET VALUE

Colliers INTERNATIONAL

REAL ESTATE MANAGEMENT SERVICES

520 5th, CALGARY, AB

TOP TO BOTTOM REFRESH

Colliers INTERNATIONAL

REAL ESTATE MANAGEMENT SERVICES

160 BLOOR ST. E., TORONTO, ON

BUILDING A COMPETITIVE ADVANTAGE

Colliers INTERNATIONAL

REAL ESTATE MANAGEMENT SERVICES

STANDARD LIFE PORTFOLIO, NATIONAL

INDUSTRIAL SMALL BAY LEASING

Colliers INTERNATIONAL

REAL ESTATE MANAGEMENT SERVICES

901 King Street West

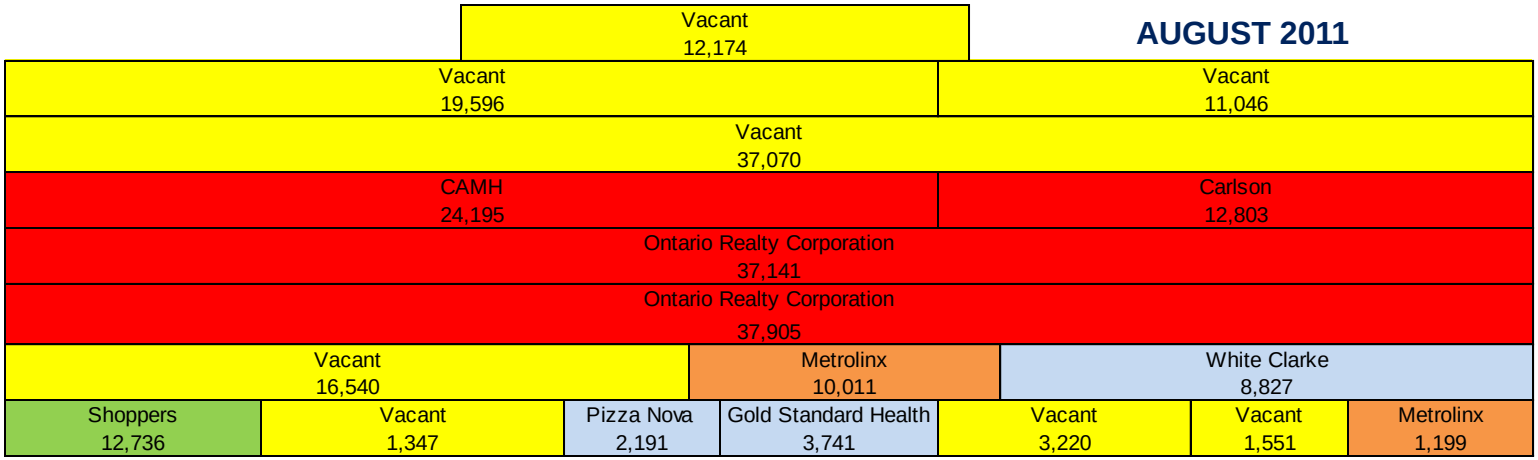
LaSalle
INVESTMENT MANAGEMENT®

901 King Street West

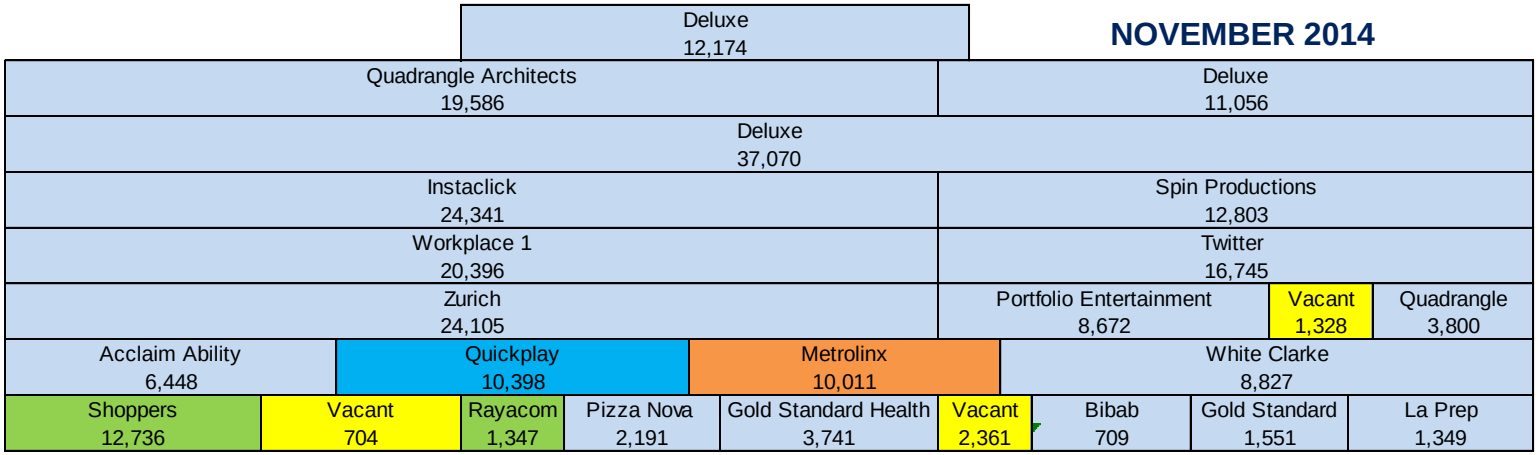
Extensive Releasing

LaSalle Investment Management

AUGUST 2011



NOVEMBER 2014

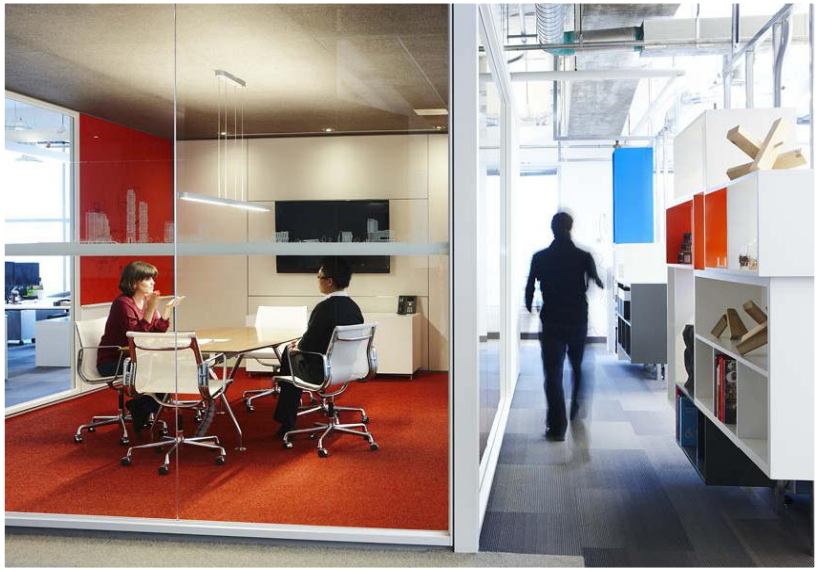


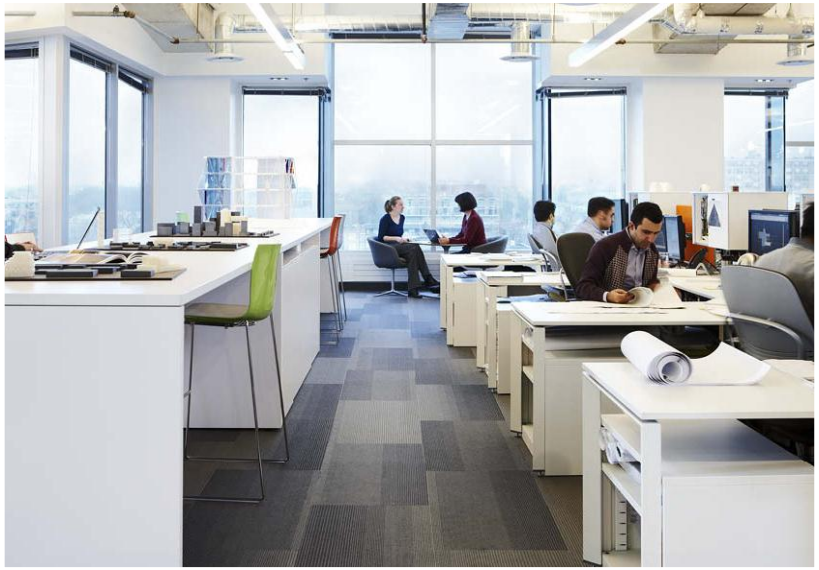
901 King Street West

Before: Drab Institutional Office

901 King Street West

After: Hip Media and Architecture Hub





901 King Street West

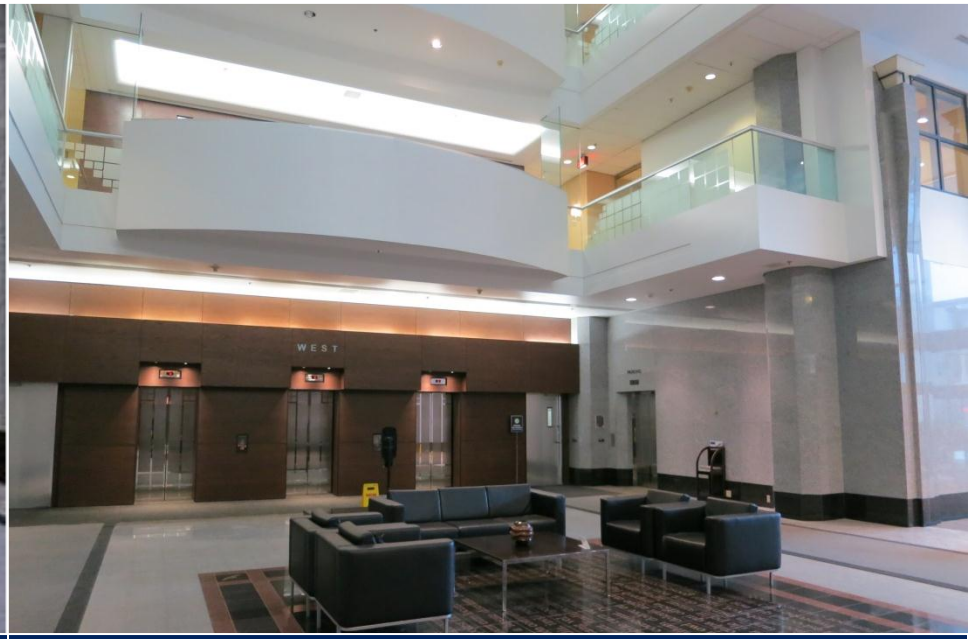
Lobby Improvements

LaSalle Investment Management

BEFORE

Tired décor
Dated and dark colours

AFTER



Bright and open lobby space
Wood elements to soften overall look

1 Spar Drive

LaSalle
INVESTMENT MANAGEMENT®

1 Spar Drive

Before: Dated facility with 1 door / 50,000SF and no trailer parking

1 Spar Drive

During: Recladding, adding doors, refreshing interior and T5 lighting

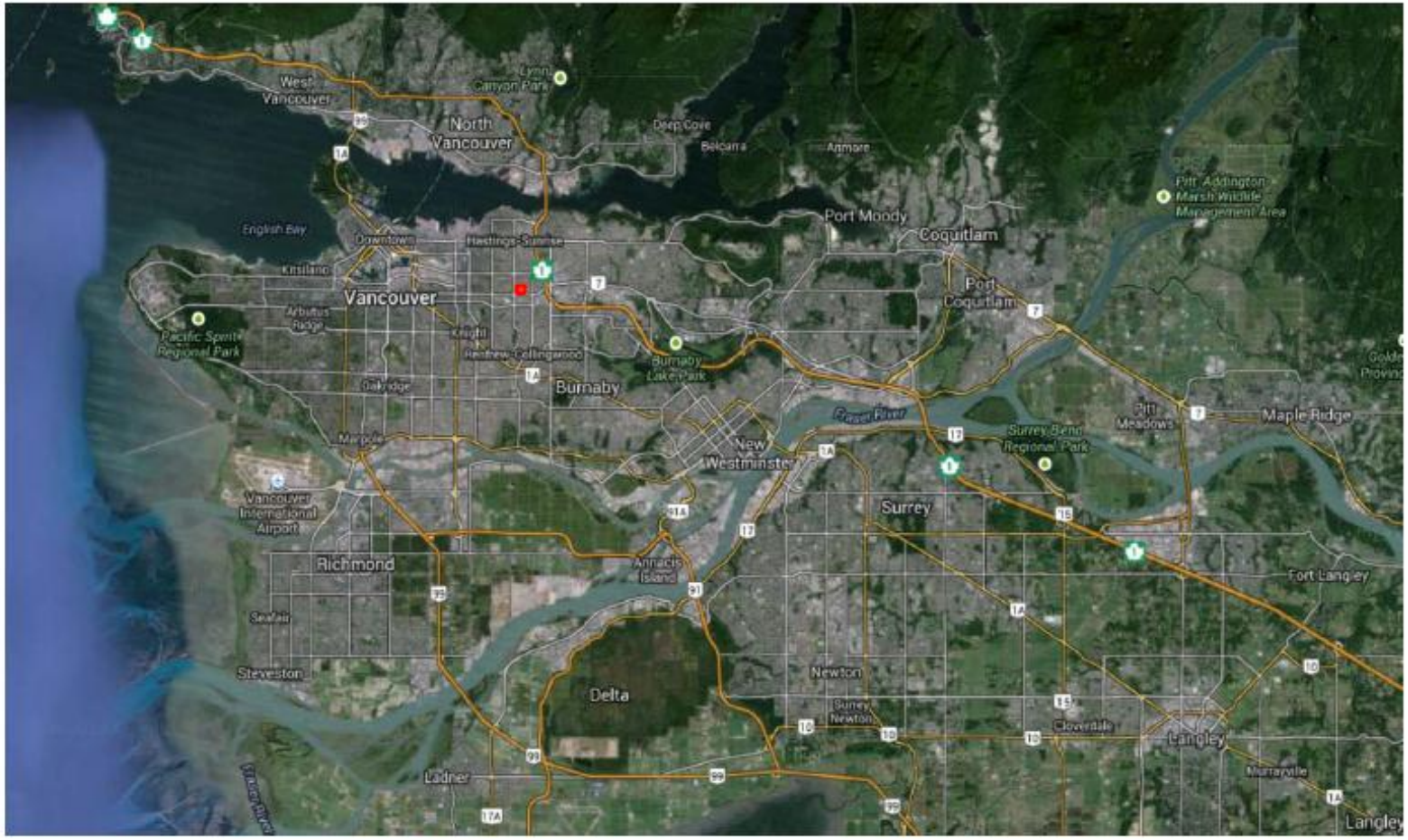
1 Spar Drive

After: Highly functional facility with 38 doors (1/6,600SF) and 105 trailer spaces

Broadway Tech Centre

Bentall Kennedy

Broadway Tech Centre



Bentall Kennedy

Broadway Tech Centre

Bentall Kennedy

Broadway Tech Centre, Building 6 Construction

Bentall Kennedy

Golder & Associates Building

Bentall Kennedy

Broadway Tech Centre

Bentall Kennedy

HSBC Building

Bentall Kennedy

Broadway Tech Centre Phase 2

SITE CONTEXT DIAGRAM

MAJOR PEDESTRIAN CIRCULATION
CENTRAL VALLEY GREENWAY
SKYTRAIN LINE
BUS ROUTE

Bentall Kennedy

Broadway Tech Centre Phase 2

Bentall Kennedy

Royal View

Bentall Kennedy

Development Site

Existing bcIMC Asset (Parking Lot)

Recently Acquired Site

The parking lot and recently acquired site will be the site for the new Royal View Multi-Family development

Existing bcIMC Multi-Family Asset

Bentall Kennedy

Existing Multi-Family Asset

Bentall Kennedy

Recently Acquired Site

Bentall Kennedy

Development Site

Bentall Kennedy

Royal View

Bentall Kennedy

10 Dundas

Bentall Kennedy

10 Dundas

BASEMENT / SUBWAY LEVEL

Before

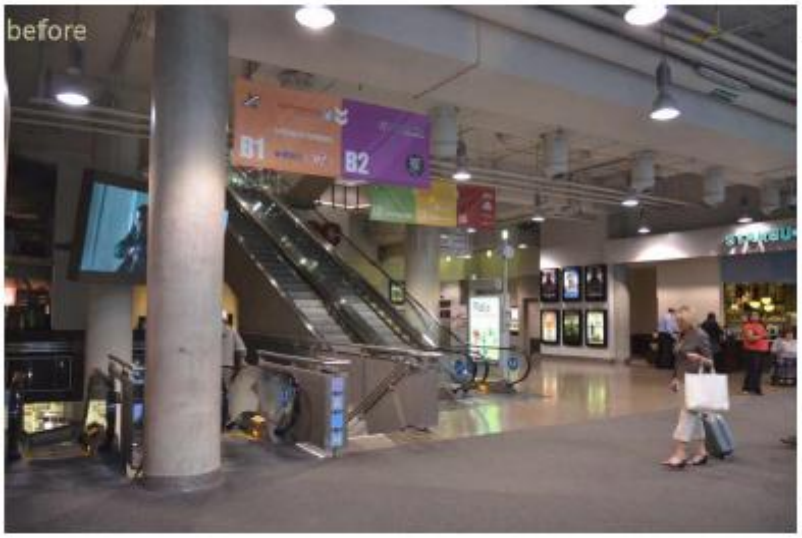
After

Bentall Kennedy

10 Dundas

LOBBY / MAIN LEVEL

Before



After

Bentall Kennedy

10 Dundas

2ND LEVEL

Before

After

Bentall Kennedy

10 Dundas

CANOPY / ENTRY (STREET LEVEL)

Before

After

Bentall Kennedy

Westboro Connection - Ottawa

FIERA PROPERTIES

BRIDGEPORT

BROCCOLINI

65

New LEED's Mixed Office/Retail/Multi-Res Development

Westboro Connection - Ottawa

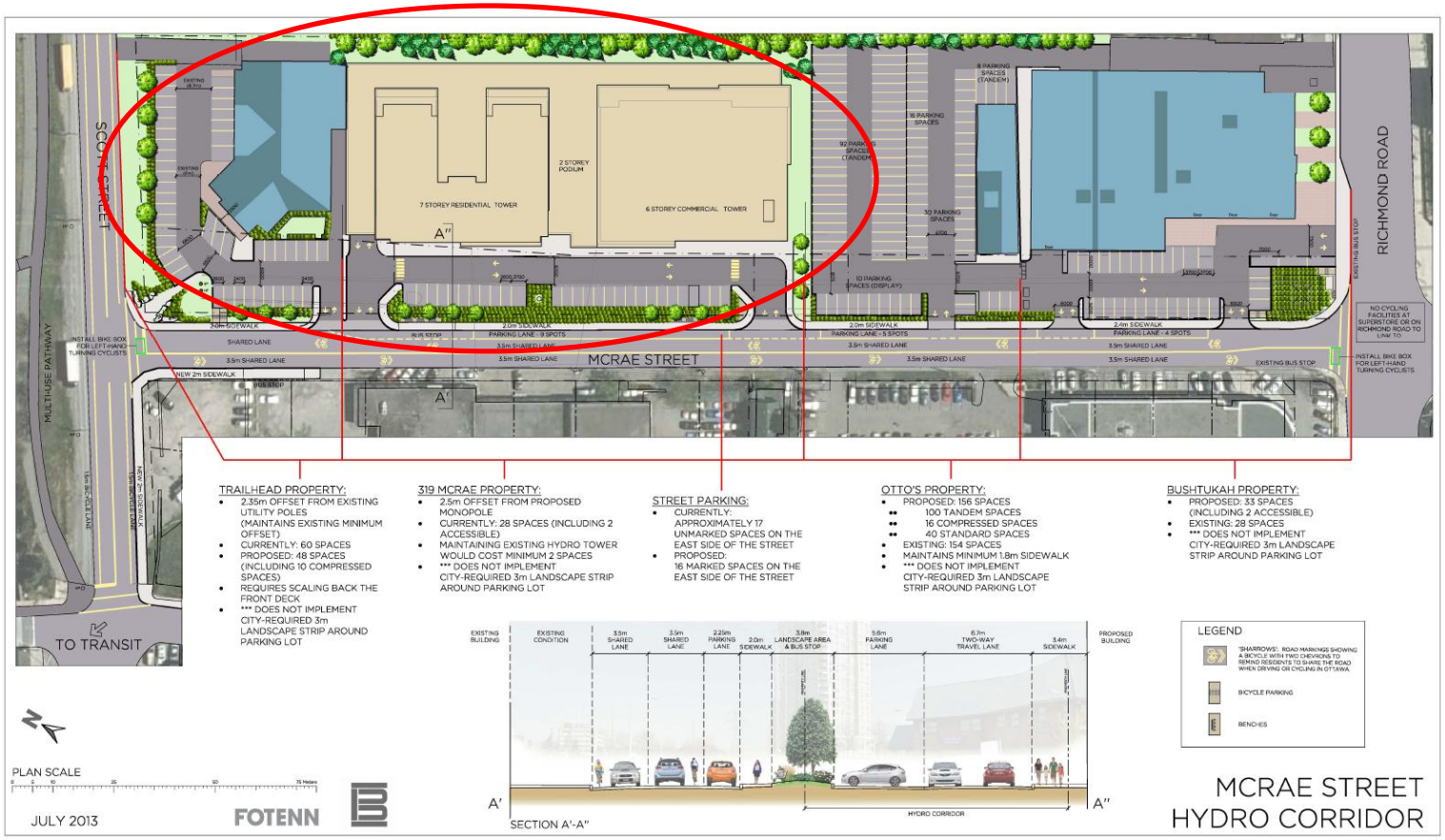
FIERA PROPERTIES

BRIDGEPORT

BROCCOLINI

65

New LEED's Mixed Office/Retail/Multi-Res Development



Westboro Connection - Ottawa

FIERA PROPERTIES

BRIDGEPORT

BROCCOLINI

65

New LEED's Mixed Office/Retail/Multi-Res Development

Westboro Connection - Ottawa

FIERA PROPERTIES

BRIDGEPORT

BROCCOLINI

New LEED's Mixed Office/Retail/Multi-Res Development

RODERICKLAHEY ARCHITECT INC

OPTION ONE

PLOT DATE: Thursday, July 03, 2014

1960 SCOTT STREET
OTTAWA ONTARIO

CLIENT

SHEET #

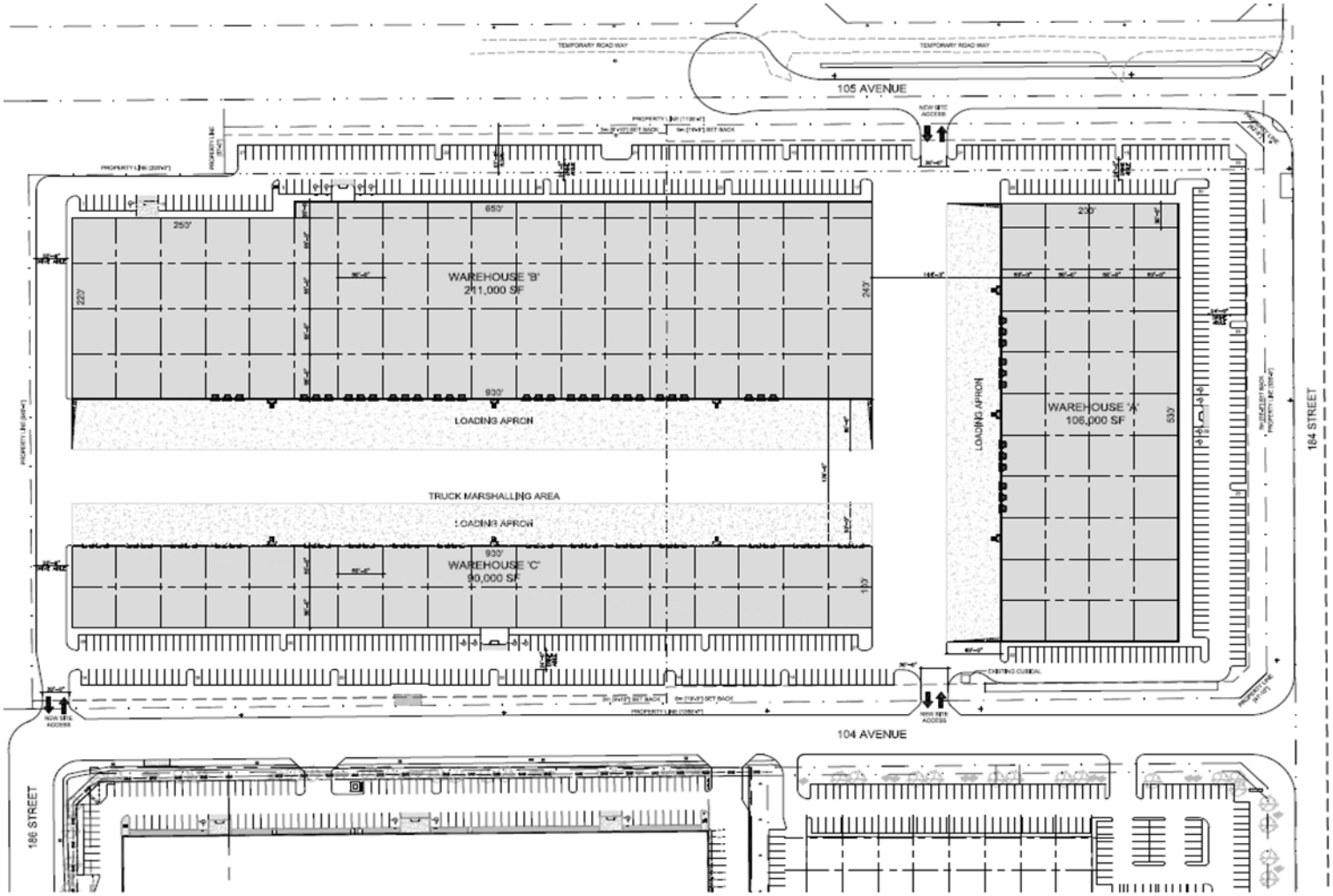
PROJ. # 1403

Sunwapta Industrial - Edmonton

FIERA PROPERTIES

WAM DEVELOPMENT GROUP

New 407,000 S.F. Multi Tenant Industrial



Sunwapta Industrial - Edmonton

FIERA PROPERTIES

WAM DEVELOPMENT GROUP

New 407,000 S.F. Multi Tenant Industrial

RENDERING | A1

Stantec

WAM

SUNWAPTA INDUSTRIAL

Date 2013/12/13

Scale

12/13/2013 11:52:11 AM

Sunwapta Industrial - Edmonton

FIERA PROPERTIES

WAM DEVELOPMENT GROUP

New 407,000 S.F. Multi Tenant Industrial

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