SESSION C1

INVESTOR INTEREST IN SASKATCHEWAN

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REAL ESTATE APPRAISALS AND ADVISORY SERVICES
Canadian Commercial Debt

Commercial Mortgage Rates

- 2009
- 2010
- 2011
- 2012
- 2013
- 2014
- 2015
- 2016
- 2017
- 2018
- 2019
Regina CRE
Historical Vacancy

Regina CRE

- Retail
- Competitive Office
- Industrial

Saskatoon CRE Historical Vacancy
Canadian Cap Rates

2018 Downtown Office

- Toronto
- Montreal
- Calgary
- Vancouver
- Edmonton
- Ottawa
- Winnipeg
- Halifax
- Victoria
- Regina
- Saskatoon
Canadian Cap Rates

2018 Industrial

AVERAGE
Canadian Cap Rates

2018 Retail
Canadian Cap Rates

2018 Multi-Family

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<tr>
<th>City</th>
<th>Cap Rate</th>
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Saskatchewan Cap Rates

![Bar chart showing cap rates for Regina and Saskatoon in different property types: Downtown Office, Industrial, Retail, Multi Family. The years 2017 and 2018 are displayed, with Regina and Saskatoon represented by different colors.](image-url)
Average Cap Rate Trends

Saskatoon Cap Rate Trends

- Industrial
- Retail
- Downtown Office
- Suburban Office
- Canadian Prime Lending Rate
Canadian Property Tax Report

Commercial Property Tax/$1,000 Assessment

Vancouver: $10.85
Toronto: $14.91
Calgary: $16.55
Saskatoon: $19.43
Edmonton: $21.22
Average: $24.04
Regina: $24.05
Montreal: $24.21
Quebec City: $27.72
Ottawa: $33.74
Halifax: $36.09
Winnipeg: $37.76

AVERAGE: $24.04

*Altus/RealPac 2018 Canadian Property Tax Benchmark Report
1Q19 REALPAC Survey

"From a macro perspective, retail is actually doing very well, contrary to what you’re seeing on the news." –

"The negativity on secondary markets is overblown. Retailers are making more money in secondary locations than primary, because supply and demand is slanted towards the retailer’s benefit." –
Canadian Unemployment Rate

2019 Unemployment Rate

AVERAGE

BC AB SK MB ON QC NB NS PE NL Canada
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