SESSION A3

What Are Entrepreneurs Doing to Succeed in Today’s Market?
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Moderator & Panel

Richard Jankowski
Moderator
Managing Director; Saskatchewan Brokerage
Colliers International

Craig Bell
Panelist
COO & EVP; Assets & Portfolio Manager
PIC Investment Group, Inc.

Ted Cawkwell
Panelist
Agriculture Specialist & Owner; Cawkwell Group
RE/MAX Saskatoon

David Calyniuk
Panelist
CEO; Land & Commercial Development
North Ridge Development Corporation

Colleen Wilson
Panelist
Co-Founder & Director; Meridian Development
Where the Panel Operates
Opportunity: What is the #1 emerging trend you’ve seen (or feel is coming) in your business that can be taken advantage of? Why?
Innovation: How are you and your clients innovating in today’s market?
How far ‘out of the box’ will you go to succeed?
Technology:

What new technology has made a major difference (or could) in the way you do business? Why?
Risk: How have you balanced risk with reward in order to succeed?
Politics:

Has the political landscape affected your business recently?

What is your ideal role for government (all levels) in support of entrepreneurs?
Advice:

Last question. What is the one piece of sage advice you’d offer to new entrepreneurs? Why?
Thank You!